

Interest-Rate Risk in Banking

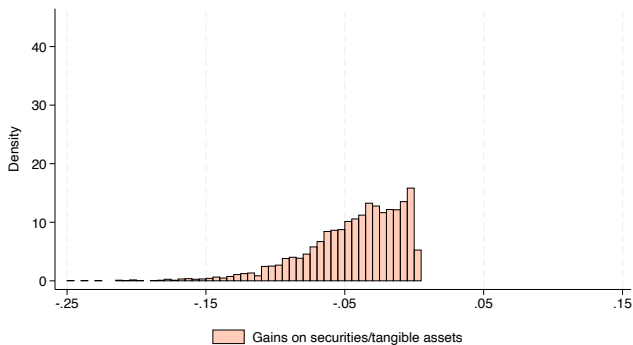
Peter DeMarzo¹ Arvind Krishnamurthy¹ Stefan Nagel²

¹Stanford University and NBER

²University of Chicago, NBER, and CEPR

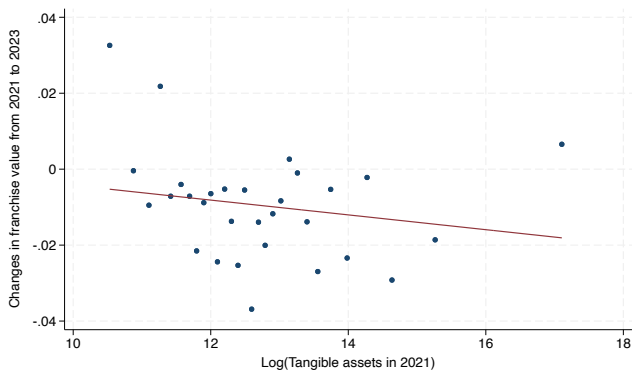
June 24, 2024

Security losses 2021-2023 histogram



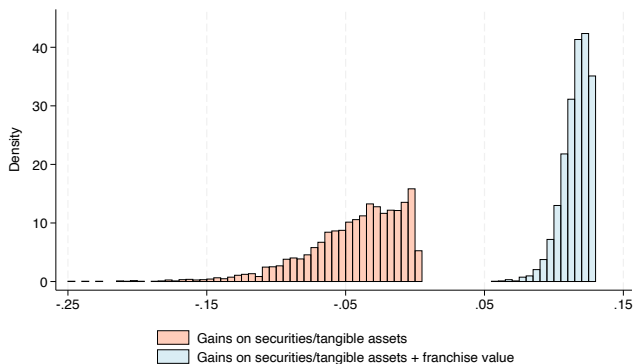
- ▶ Gains/losses units is in fraction of total tangible assets

Banks lose franchise value when rates rise



- Gains/losses units is in fraction of total tangible assets

Security losses 2021-2023 histogram (L) with 2023 FV included (R)



- Gains/losses units is in fraction of total tangible assets

Bank balance sheet

ASSETS	LIABILITIES
Loans (L)	Deposits (D)
Tradeable Securities (T)	External Borrowing (B)
	(Book) Equity
Tangible Assets (A)	Liabilities and Equity

- ▶ T , B , and equity issuance are all market-based with zero NPV at time of trade
- ▶ Value is created from loan making and deposit taking relative to risk-less rate r^*
 - ▶ Deposit rate spread $S_t^D \equiv D(r^* - r^D)$
 - ▶ Loan rate spread $S_t^L \equiv L(r^L - r^*)$

Losses and Franchise Value

$$\blacktriangleright S_t \equiv \underbrace{D_t(r_t^* - r_t^D)}_{S_t^D} + \underbrace{L(r_t^L - r_t^*)}_{S_t^L}$$

\blacktriangleright Cost to run the bank is C_t

\blacktriangleright Initial value of bank equity = $PV(S_t - C_t)$

Given mark-to-market changes in value, solvent if:

$$\text{Market Equity} = \underbrace{L + S - D}_{\text{Book Equity}} + MTM_{L,S} + \underbrace{PV(S_t - C_t)}_{\text{Franchise Value}} > 0.$$

Deposit franchise valuation: (1) floating

Deposit rate:

$$r_t^D = -\alpha^D + \beta_1^D r_t^*$$

Profits from deposit spread

$$S_t^D = D(r_t^* - r_t^D)$$

Then,

$$\text{Floating Dep. Value} = PV \left(D(1 - \beta_1^D)r_t^* \right) = D(1 - \beta_1^D).$$

- ▶ Note: Deposit spread increases with rates, but so does discount rate ... offsets each other.
- ▶ Zero duration of this flow

Deposit franchise valuation: (2) fixed spread

Costs to run franchise of c^D -per-deposit. Then

$$S_t^D - c^D D = D(r_t^* - r_t^D) - c^D D$$

$$\text{Fixed Dep. Value} = PV \left(D(\alpha^D - c^D) \right) = D \left(\frac{\alpha^D - c^D}{r_t^\infty} \right).$$

Deposit franchise valuation: Term deposits, fraction $1 - \lambda$

Suppose y_t^T is the T -period market interest rate on date t

$$\begin{aligned} r_t^D &= -\alpha^D + \lambda\beta_1^D r_t^* + (1 - \lambda) \overbrace{\left[\frac{1}{T} \sum_{j=1}^T \beta_T^D y_{t-j}^T \right]}^{\text{Avg. rate on term deposits}} \\ &= -\alpha^D + \underbrace{\left[\lambda\beta_1^D + (1 - \lambda)\beta_T^D \right]}_{\hat{\beta}_1^D = \text{Avg. deposit beta}} r_t^* + (1 - \lambda)\beta_T^D \underbrace{\left[\frac{1}{T} \sum_{j=1}^T y_{t-j}^T - r_t^* \right]}_{\ell_t^T = \text{swap ladder payment}} \\ &= -\alpha^D + \hat{\beta}_1^D r_t^* + (1 - \lambda)\beta_T^D \ell_t^T. \end{aligned}$$

Deposit franchise valuation, summing up

Deposit spread is:

$$S_t^D = D_t(r_t^* - r_t^D)$$

Define $d = D_t/A_t$,

$$s_t^D \equiv \frac{S_t^D}{A_t} = \left[\underbrace{d\alpha^D}_{\phi_0^D} + \underbrace{d(1 - \hat{\beta}_1^D)}_{\phi_1^D} r_t^* + \underbrace{d(1 - \lambda)\beta_T^D}_{\phi_T^D} I_t^T \right]$$

Then:

$$\text{Total Deposit Franchise Value} = A \left[\frac{\phi_0^D - c}{r_t^\infty} + \phi_1^D + \phi_T^D PV(I^T) \right].$$

Total franchise value and duration

Loan rate modeled similarly

$$r_t^L = \alpha^L + \lambda^L \beta_1^L r_t^* + (1 - \lambda^L) \beta_T^L I_t^T$$

We can value loan franchise as well, and sum with deposit franchise to get total franchise value:

$$PV(S - C) = A \underbrace{\left[\frac{\phi_0 - c}{r_t^\infty} + \phi_1 + \phi_T PV(I^T) \right]}_{dur \approx \text{sign}(\phi - c)}.$$

where $\phi_0 = \phi_0^D + \phi_0^L$, and likewise for other ϕ s.

Data

- ▶ U.S. Call Reports. We use data from 1984Q1 to 2021Q2
- ▶ We exclude banks that have the majority of their deposit liabilities in foreign offices.
- ▶ We also exclude banks that obtain more than 30% of their interest income from credit card business.
- ▶ For banks that are publicly traded, we match the Call Report bank data to equity prices obtained from CRSP.

Deposit and loan rates

For bank b at time t :

$$r_{t,b}^D = \frac{\text{Interest Expense on Deposits}_{t,b}}{D_{t,b}}$$

and,

$$r_{t,b}^L = \frac{\text{Interest Income on Loans}_{t,b}}{L_{t,b}} - \text{Credit Risk Adjustment}(\rho)$$

with spreads defined as:

$$s_{t,b}^D = \frac{D_{t,b}}{A_{t,b}}(r_t^* - r_{t,b}^D)$$

and,

$$s_{t,b}^L = \frac{L_{t,b}}{A_{t,b}}(r_{t,b}^L - r_t^*)$$

Credit risk adjustment

$$\rho = \frac{\text{Historical Credit Loss Provisions}}{L} \times \frac{Q(\text{Loss})}{P(\text{Loss})}.$$

- ▶ Q/P based on Berndt. et. al (2018)

Franchise cost

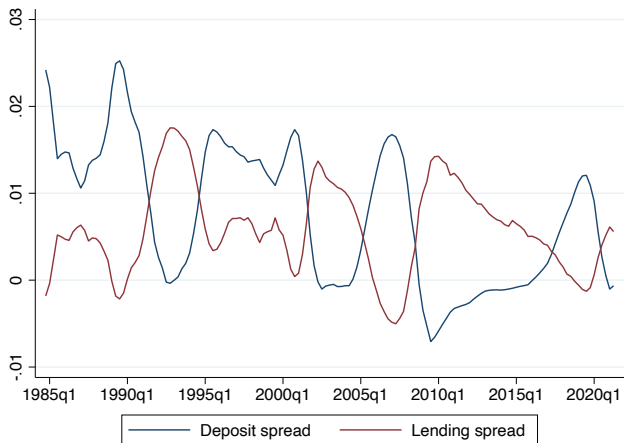
Conceptually, we want to measure all costs associated with running the lending and deposit-taking business.

- ▶ Costs (as fraction of tangible assets)
 - ▶ Tangible Non-Interest Expense minus Deposit Service Charges
 - ▶ (+) salaries
 - ▶ (+) expenses on premises
 - ▶ (+) other non-interest expenses
 - ▶ (-) deposit service charges

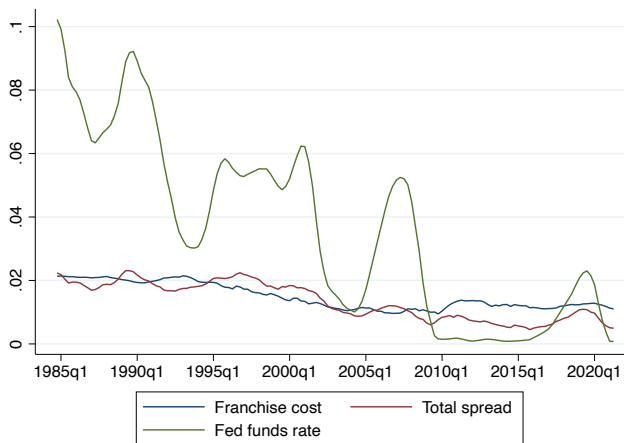
- ▶ Adjustment 1: Other business income at p90 this is 0.8% of assets.
 - ▶ We assign a fraction of the costs to other business income, and then subtract from total costs

- ▶ Adjustment 2: Credit card business generates fee income, not included in loan income.
 - ▶ We deduct the fee income from costs, based on fraction of income that comes from credit card business.

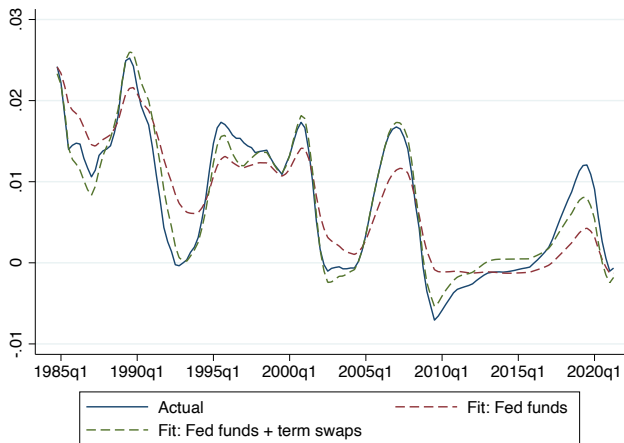
Aggregate analysis



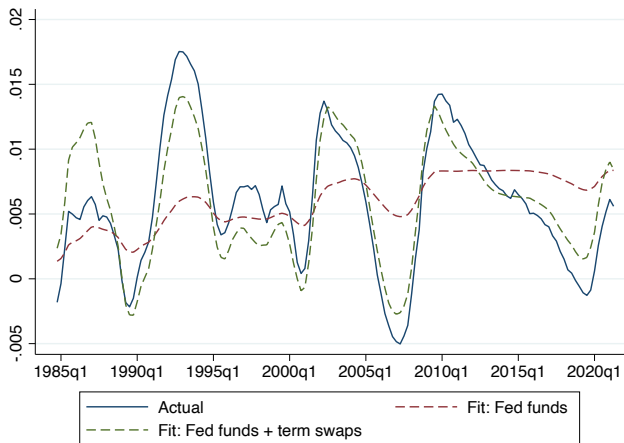
Aggregate analysis



Deposit Spread Fit



Lending Spread Fit



Dynamics of spreads at the aggregate level

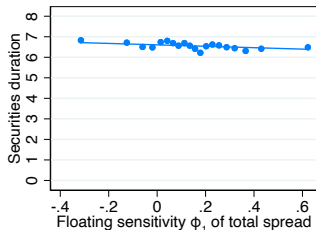
	(1)	(2)	(3)	(4)	(5)
	Deposits	Deposits	Lending	Lending	Total
Panel A: Regression in levels					
r_t^*	0.251 (11.88)	0.239 (17.22)	-0.069 (-3.03)	-0.053 (-2.41)	0.186 (11.33)
ℓ_t^2		-0.195 (-3.80)		0.159 (2.44)	-0.036 (-0.60)
ℓ_t^5		-0.069 (-1.73)		0.147 (2.61)	0.078 (1.40)
Intercept	-0.001 (-1.34)	0.002 (1.83)	0.008 (5.69)	0.004 (3.09)	0.006 (5.61)
R^2	79.18	95.10	14.86	75.41	83.16
Obs.	147	147	147	147	147

Bank-level ϕ estimates 2001-2021

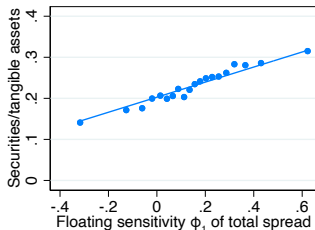
	(1)	(2)	(3)	(4)
	ϕ_0 fixed	ϕ_1 float	Synthetic loan ϕ_2 term	ϕ_5 term
Panel A: Regression in levels				
Deposit spread				
mean	0.0019	0.25	-0.23	-0.22
p50	0.0023	0.25	-0.23	-0.22
s.d.	0.0029	0.13	0.096	0.13
Loan spread				
mean	0.018	-0.10	0.090	0.28
p50	0.018	-0.098	0.093	0.29
s.d.	0.0089	0.18	0.20	0.22
Total spread				
mean	0.020	0.15	-0.14	0.068
p50	0.020	0.15	-0.13	0.070
s.d.	0.0089	0.22	0.20	0.22

Bank hedging via securities portfolio

(a) Securities duration



(b) Securities share



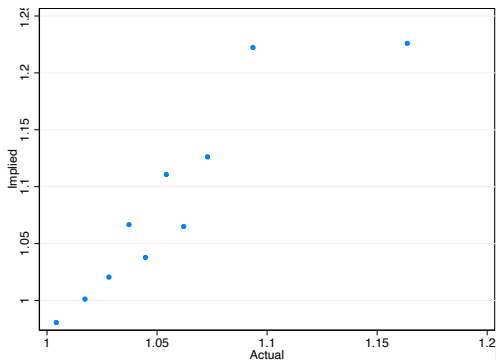
Sample: 2001 - 2021

- ▶ Regulatory guidance: sticky deposits = LT fixed-rate liabilities?
- ▶ NIM hedging? Swap $(1 - \beta)r_t^*$ into $(1 - \beta) \times \text{fixed}$?

Bank valuation

- ▶ Components
 - ▶ Fixed component: The PV of the constant cash flow component represented by the intercept ϕ_0 net of franchise costs c , valued as a perpetuity.
 - ▶ Floating component: The PV of the cash flow component represented by floating exposure, which is given by ϕ_1 .
 - ▶ Term inertia component: The PV of the cash flow component represented by the exposures ϕ_2 and ϕ_5 to the synthetic term swaps I_t^2 and I_t^5

Public BHC: Implied and actual market-to-book ratio in 2021Q2

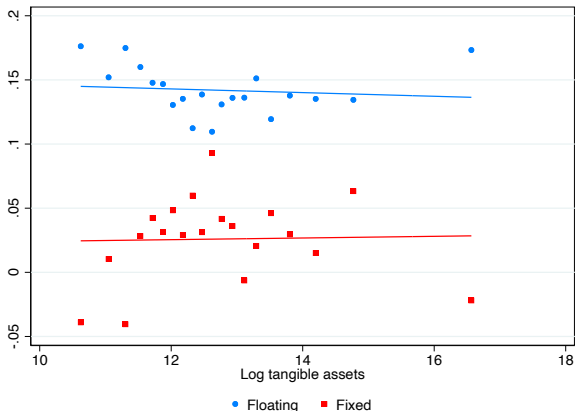


$$\text{Asset } M/B = 1 + \frac{(1 - \tau)(\text{MTM}_{T-B} + PV(S - C)) - \tau \text{ Book Equity}}{\text{Book Assets}}$$

Fixed FV generates +interest rate risk

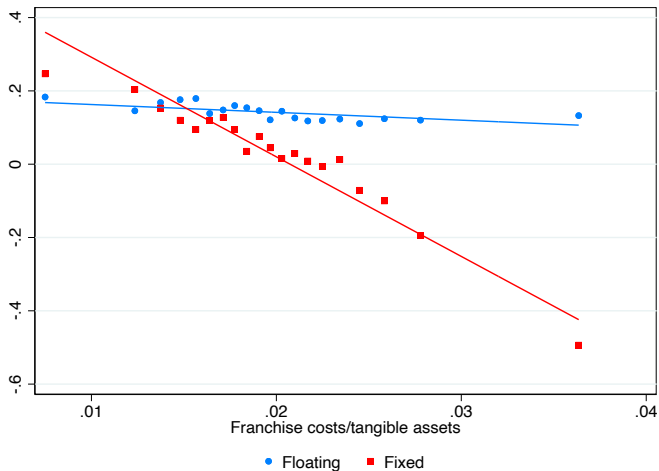
	(1)	(2)	(3)
	Mean	Median	S.E. of Mean
Panel A: Franchise value inputs			
ϕ_0	0.0205	0.0206	0.0001
ϕ_1	0.1419	0.1396	0.0028
Franchise cost/Assets	0.0198	0.0194	0.0001
Panel B: Franchise value components			
Floating FV	0.1419	0.1396	0.0028
Fixed FV	0.0259	0.0405	0.0055

Fixed and floating components of franchise value in 2021Q2 (relative to book assets)



$$PV(S - C) = A \left[\frac{\phi_0 - c}{r_t^\infty} + \phi_1 + \phi_T PV(IT^T) \right]$$

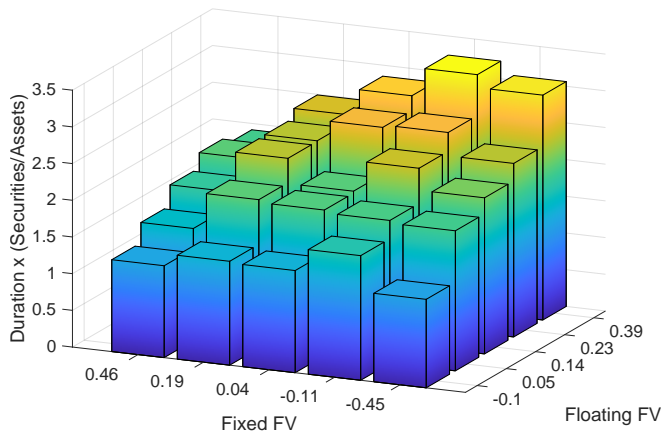
Fixed and floating components of franchise value in 2021Q2 (relative to book assets)



Determinants of bank securities duration

	(1)	(2)	(3)
Fixed FV component	-0.636 (-6.12)	-0.139 (-1.55)	-0.141 (-1.56)
Floating FV component		3.151 (15.99)	3.144 (15.95)
Log tangible assets			-0.052 (-2.74)
Intercept	2.177 (70.23)	1.713 (51.93)	2.373 (9.64)
R^2	0.01	0.09	0.09
Obs.	3772	3772	3772

Bank securities duration

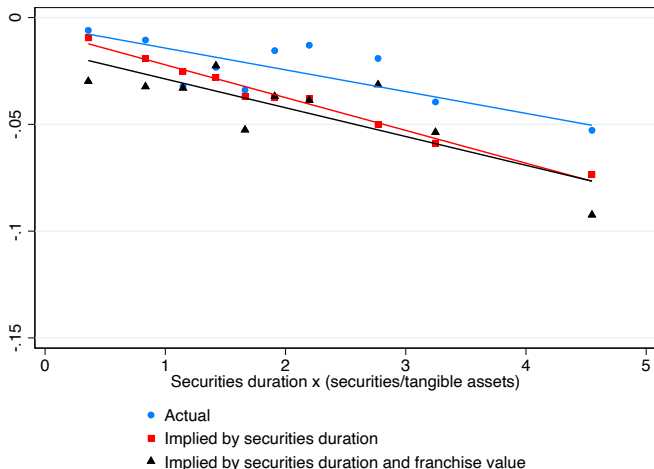


Banks' losses in 2023: Channels

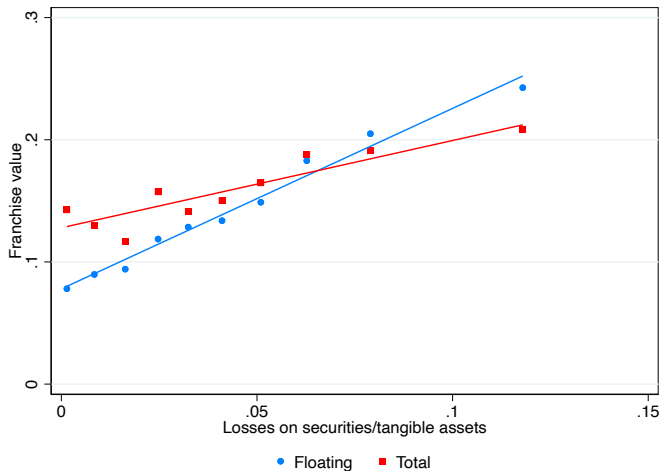
- ▶ Deposit and lending business incur losses if
 - ▶ positive fixed component of total spread: Higher yields \Rightarrow higher discounting
 - ▶ positive total spread exposure to synthetic loan portfolio: MtM losses

- ▶ Securities holdings: MtM losses

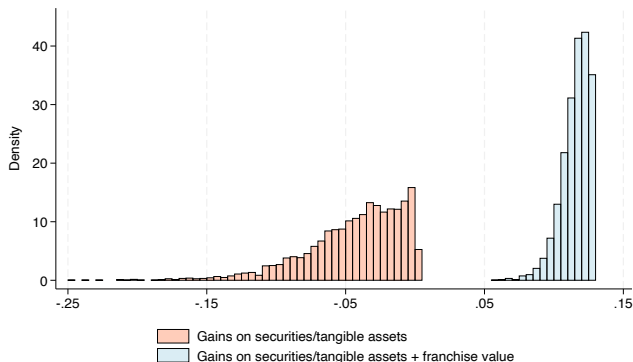
Changes in market-to-book assets ratio from 2021Q2 to 2023Q1, publicly traded BHC



Comparison of franchise value in 2023 with losses on securities holdings, all banks



Security losses 2023 histogram, with FV adjusted based on projection



Conclusions

- ▶ Franchise value of typical bank has positive, not negative duration
 - ▶ Sticky deposits \neq long-duration liabilities
 - ▶ Operating costs exist, but (more than) offset by fixed lending spread component
- ▶ Franchise values lower, not higher, in response to recent interest rate rise
- ▶ For typical bank, holding of long-term fixed-rate securities represents risk-taking, not hedging