# Credit Portfolio Modelling and its Effect on Capital Requirements

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#### Relevance of credit portfolio models

- Credit risk management in banks has become ever more advanced in recent times: rating systems, credit derivatives and credit portfolio models (CPM)
- According to Bangia et al. (2002) not suprising that the financial industry more heavily applies CPM, given increased availability of credit risk transfer instruments
- The crisis revealed that banks relied heavily on portfolio models, induced many of them to overlook signs of trouble (Rodgers, 2011; Hatzius, 2008)
- Overreliance on models and fundamental failures of the risk control system lead bankers in a false sense of security (Lang and Jagtiani, 2010)

#### The regulator's recommendation

- BCBS (1999) acknowledges that CPM can generate more accurate evaluations of capital adequacy
- However, according to BCBS (2009) caution should be exercised when determining the capital requirement

## Purposes of CPM implementation

- Calculate economic capital
- Break down aggregate risk distribution of their portfolio, gain knowledge on credit risk distribution of each element, identify credit risk concentrations in portfolio
- Analyze porfolio changes that are caused by underlying macroeconomic factors that do not translate in the respective rating of the exposure

## CPM regulation in Pillar II of the Basel II framework

- Pillar II designed to evaluate the risk assessment procedures of banks by focusing on the extent to which industry best practices are embedded in the strategic decisions of banks
- Pillar II guidelines are to enable the regulator to evaluate the adequacy of internal risk management and capital decision processes
- CPM to match credit risk of loan portfolio to a bank's specific risk appetite (which must be covered by capital)

## Credit portfolio management

- Basel II rating based approach (Pillar I) eliminated frictions on individual exposure level
- Diversification incentives of banks remain on portfolio level (Jackson and Perraudin, 2000)



## Objective

- In view of anticipated regulatory changes it is important to understand whether CPM-adopters determine their capital requirement in a manner that systematically differs from non-CPM-adopters
- Do banks that employ credit portfolio models adapt their capital requirement? In other words, we investigate whether decisions on total risk-based capital are channeled through CPM

## Results

- Level total risk-based capital differs one year post the implementation and throughout the period
- Changes in total risk-based capital significantly differ for adopters and non-adopters one year post the implementation
- Minimum regulatory capital is not determined from the output of credit portfolio models, banks nevertheless use the information to adapt their total risk-based capital
- Banks seem to show more caution in interpreting value-at-risk models to set capital requirements

## Related literature

# Banks determine their target capital: Shrieves und Dahl, 1992; Diamond et al., 2000

- The buffer exceeds the regulatory minimum (capital buffer theory) (Ayuso et al., 2004; Barrios and Blanco, 2003; Milne and Walley, 2001)
- Risk weighted assets, regulatory pressure, size serve as determinants (see for example Shim, 2010; Repullo, 2004; Rime, 1998; Ediz et al., 1998)

# Duellmann (2006): Business sector concentration can substantially increase economic capital

- BCB (2004): Credit risk concentration was cited in nine out of 13 bank failures in mature economies
- The Joint Forum (2008): Most banks manage credit risk concentration through the use of internal risk limits

#### Contribution to the literature

- Study expands prior work in analyzing whether banks that adopt CPM significantly and systematically differ from banks that have not implemented CPM with regard to total risk-based capital
- Our study explores whether CPMs serve as a determinant to banks to assess their capital

# Outline

1 Data and Variables

**2** Identification strategy and empirical model

## **3** Results



## Data

#### For our analysis we merged three data sets

- Survey data: 438 savings banks contacted in 2009; 279 completed questionnaires (response rate over 60%); 249 used for analysis
- Banks' balance sheet and income statement data on a detailed level, unique dataset provided by the German Savings Banks Association
- Regional economic data provided by the Statistical States Offices

### To achieve comparability we set up a laboratory environment

- Same regulatory environment and common business model
- Same cost of accessing risk management tools
- Business only within regional defined areas
- Economically independent institutions

## Sample Overview - Usage of CPM

- Sample Period: 2003-2006
- Exclude effects that are attributed to the recent financial crisis
- Survey question 1: "How intensively does your bank use the credit portfolio model "CreditPortfolioView (CPV)" to analyze credit portfolio risk?"
- Survey question 2: "How intensively does your bank use other credit portfolio models to analyze credit portfolio risk?"

|                          | Frequent use | Occasional Use | No Use |
|--------------------------|--------------|----------------|--------|
| CPM (CPV)                | 87           | 51             | 111    |
| CPM (other than CPV)     | 20           | 41             | 188    |
| Employment of two Models | 7            | 6              | 75     |

## First results

#### Comparison of means: statistically significant differences

|                     | mean/sd    | mean/sd  | Difference    | p-values |
|---------------------|------------|----------|---------------|----------|
| Panel A: Regulatory | Actios: 20 | 03-2006  |               |          |
| Tier 1 (Level)      | 0.0821     | 0.0846   | $0.0025^{**}$ | 0.0477   |
|                     | (0.0007)   | (0.0010) |               |          |
| Panel B: Regulatory | Ratios: 20 | 03       |               |          |
| Tier 1 & 2 (Change) | 0.0036     | 0.0019   | -0.0017**     | 0.0469   |
|                     | (0.0004)   | (0.0008) |               |          |
| Tier 1 (Change)     | 0.0020     | 0.0014   | -0.0010*      | 0.0868   |
|                     | (0.0003)   | (0.0005) |               |          |

## OLS level estimation

| Variable | Tier 1 & 2 (Level) 2003 | Tier 1 & 2 (Level) 2003-2006 |  |
|----------|-------------------------|------------------------------|--|
| CPM      | 0.0045**                | 0.0040**                     |  |
|          | (0.0021)                | (0.0020)                     |  |

### OLS change estimation

| Variable | Tier 1 & 2 (Change) 2003 | Tier 1 & 2 (Change) 2003-2006 |  |
|----------|--------------------------|-------------------------------|--|
| CPM      | 0.0009                   | 0.0019**                      |  |
|          | (0.0006)                 | (0.0010)                      |  |

## Identification strategy: average treatment effect

#### Banks' employment of CPM is unlikely to be exogeneous

- Need to recognize potential selection
- Need to determine what would have occured if CPM-users had not employed the model

$$ATT = E(\Delta y_{i,t+1}^{1} | CPM = 1) - E(\Delta y_{i,t+1}^{0} | CPM = 1)$$

- $E(\Delta y_{i,t+1}^1|CPM = 1)$  represents the expected value of the change in total risk-based capital of bank *i* at time t + 1: identified CPM-users' observed average effect
- E(Δy<sup>0</sup><sub>i,t+1</sub>|CPM = 1) represents the hypothetical effect of these banks on the total risk-based capital at time t + 1 if they had not initially employed these models: unobservability of this effect central problem of causal inference (Holland, 1986)
- There exists no direct estiamte of the counterfactual mean in non-experimental studies

## Identification strategy: quasi-experiments

• Quasi-experiment to identify causal effect

$$ATT = E(\Delta y_{i,t+1}^{1} | CPM = 1, X_{i,t-1}) - E(\Delta y_{i,t+1}^{0} | CPM = 0, X_{i,t-1})$$

- $E(\Delta y_{i,t+1}^1|CPM = 1, X_{i,t-1})$  is the mean change in the total risk-based capital ratios of the banks in time t + 1 after employing credit portfolio models at time t,  $E(\Delta y_{i,t+1}^0|CPM = 0, X_{i,t-1})$  for the control group
- $X_{i,t-1}$  is a vector that contains the observable covariates that select banks into using credit portfolio models or that may influence the capital decisions of the banks
- Propensity matching (Rosenbaum and Rubin, 1983) to reduce selection and match heterogeneous banks
- Average treatment effect becomes:

$$ATT = E(\Delta y_{i,t+1}^{1} | CPM = 1, \ p(X_{i,t-1})) - E(\Delta y_{i,t+1}^{0} | CPM = 0, \ p(X_{i,t-1}))$$

## Identification strategy: empirical model

$$CPM_{it} = beta_0 + \beta_1 Risk_{it-1} + \beta_2 TA_{it-1} + \beta_3 MERG_{it-1} + \beta_4 East_{it} + \beta_5 REG_{it-1} + \beta_6 EQU_{it-1} + \beta_7 NPL_{it-1} + \beta_8 CORP_{it-1} + \beta_9 DL_{it-1} + \beta_{10} ROA_{it-1} + \sum_{j=1}^J \gamma_j x_{ji,t-1} + \epsilon_i$$

- CPM<sub>it</sub> = Credit portfolio model
- EQU<sub>it-1</sub> = Balance sheet equity, to represent a bank's capacity to absorb losses: one component of regulatory capital, amount of Tier 2 capital bounded by balance sheet equity
- $\sum_{j=1}^{J} \gamma_j x_{ji}$  = Sector concentration, Competition, GDP

#### Robustness

- To alleviate multicollinearity concerns: tested different model specifications
- Examination of variance inflation factors: values below 10 (Neter, 1985)

## Results: total risk-based capital (level)

### Nearest neighbor matching

|        | 2003      | 3       | 2003       | 3-2006   |
|--------|-----------|---------|------------|----------|
|        | Panel A:  | Nearest | Neighbor   | Matching |
|        | (NN = 1,  | caliper | 1, replace | ment)    |
| BS 300 | 0.00593   | 1.95    | 0.00687    | 2.76     |
|        | (0.00304) |         | (0.00249)  |          |
|        | Panel B:  | Nearest | Neighbor   | Matching |
|        | (NN = 3,  | caliper | 1, replace | ment)    |
| BS 300 | 0.00479   | 2.09    | 0.00596    | 2.51     |
|        | (0.00229) |         | (0.00237)  |          |

## Kernel matching

|        | 2003                               | 2003-2006             |  |
|--------|------------------------------------|-----------------------|--|
|        | Panel C: Kernel                    | Matching              |  |
|        | (Gaussian norma                    | al) $bandwith = 0.06$ |  |
| BS 300 | 0.00593 2.25                       | 0.00740 3.54          |  |
|        | (0.00264)                          | (0.00209)             |  |
|        | Panel D: Kernel Matching           |                       |  |
|        | (Gaussian normal) $bandwith = 0.4$ |                       |  |
| BS 300 | 0.00593 2.08                       | 0.00740 2.95          |  |
|        | (0.00285)                          | (0.00251)             |  |
|        | Panel E: Kernel Matching           |                       |  |
|        | (Gaussian normal) $bandwith = 0.7$ |                       |  |
| BS 300 | 0.00593 2.25                       | 0.00740 3.08          |  |
|        | (0.00264)                          | (0.00240)             |  |

# Results: total risk-based capital (change)

#### Nearest neighbor matching

| -      | 2003                                | 3       | 2003        | -2006    |
|--------|-------------------------------------|---------|-------------|----------|
|        | Panel A: Nearest                    |         | Neighbor    | Matching |
|        | (NN = 1,  caliper  1,  replacement) |         |             |          |
| BS 300 | 0.00272                             | 2.03    | 0.00189     | 0.97     |
|        | (0.00134)                           |         | (0.00210)   |          |
|        | Panel B:                            | Nearest | Neighbor    | Matching |
|        | (NN = 3,                            | caliper | 1, replacen | ient)    |
| BS 300 | 0.00260                             | 2.23    | 0.00296     | 1.07     |
|        | (0.00117)                           |         | (0.00276)   |          |

## Kernel matching

|        | 2003                               | 2003-2006             |  |
|--------|------------------------------------|-----------------------|--|
|        | Panel C: Kernel                    | Matching              |  |
|        | (Gaussian norma                    | al) $bandwith = 0.06$ |  |
| BS 300 | 0.00264 2.09                       | 0.00252 1.28          |  |
|        | (0.00126)                          | (0.00197)             |  |
|        | Panel D: Kernel Matching           |                       |  |
|        | (Gaussian normal) $bandwith = 0.4$ |                       |  |
| BS 300 | 0.00264 2.08                       | 0.00252 1.25          |  |
|        | (0.00127)                          | (0.00201)             |  |
|        | Panel E: Kernel Matching           |                       |  |
|        | (Gaussian norma                    | al) $bandwith = 0.7$  |  |
| BS 300 | 0.00264 1.68                       | 0.00252 1.22          |  |
|        | (0.00157)                          | (0.00205)             |  |

## Conclusion

## Economic significance: is the effect noteworthy?

- Coefficients approximately range around 0.5%
- The economic significance of these coefficients is noteworthy when compared with the average levels of capital, which are approximately 11%

#### External validity: can the results be generalized?

- During last 20 years banks throughout the world have extensively used credit risk instruments, whereas others have not (Cebenoyan and Strahan, 2004)
- Banks in our sample adjust capital upwards and therefore seem to act upon economic judgement rather than regulatory pressure
- Channel effect of CPM can be generalized; however, the direction and magnitude of the effect may be unique driven by particular business model of individual bank