Eurosystem bank lending survey

Results for Germany, unweighted changes¹)²)

1. Over the past three months, how have your bank's credit standards as applied to the

approval of loans or credit lines to enterprises changed?

	2016	2016 201 anuary April July October Janua			2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Overall	0	-6	-3	-3	0	-3	-3	-9	-3	-3	-3	-3	-3	3	3	3	0	13	9	6
* Loans to small and medium-sized enterprises	0	-3	-3	0	0	-3	-3	-6	-3	-3	-3	-3	0	3	0	-3	3	7	13	7
* Loans to large enterprises	0	-10	0	-3	0	-4	0	-13	0	-3	-3	-3	-7	3	3	0	-3	14	13	10
* Short-term loans	0	-9	-3	-3	0	-6	-3	-3	-3	-3	-3	-3	-3	0	3	3	0	10	13	9
* Long-term loans	0	-9	-3	-3	0	-3	-3	-12	-3	-3	-3	-3	-3	3	-3	3	0	10	13	6

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Overall	6	6	-3	3	0	3	3	19	19	16	10	10	6	6	3	-3	13			
* Loans to small and medium-sized enterprises	7	6	-6	3	0	10	0	20	20	13	10	7	3	7	7	0	14			
* Loans to large enterprises	7	7	-3	7	0	3	3	21	17	17	10	14	10	14	3	-3	14			
* Short-term loans	6	6	-3	3	0	6	3	16	19	13	6	6	6	6	3	0	10			
* Long-term loans	6	9	0	3	0	3	3	23	19	16	10	10	10	6	3	0	13			

¹⁾The results reported in the respective month refer to the previous quarter. *) Discrepancies may exist between the net balances presented here and the harmonised data for Germany published in the ECB's Statistical Datawarehouse owing to differences in the treatment of the 'not applicable' response category.

For questions concerning demand the difference between the total number of "increased considerably" responses and the total number of "decreased somewhat" and "decreased considerably" responses (as a percentage of all responses).

More details and background information on the *bank lending survey* are contained in the following articles: "A bank lending survey for the euro area", *ECB Monthly Bulletin*, April 2003, pp 65 - 75, "Bank Lending Survey: an interim assessment and current developments", Deutsche Bundesbank, *Monthly Report*, January 2009, pp 15 - 30, "Evolution of the Bank Lending Survey since the onset of the financial crisis", Deutsche Bundesbank, *Monthly Report*, Jauy 2016, pp 15 - 40 and "Negative interest rate policy period and pandemic as reflected in the Bank Lending Survey", Deutsche Bundesbank, *Monthly Report*, September 2022, pp 17 - 45. In addition, the quarterly survey results are the topic of regular commentary in the ECB's *Monthly Bulletin* and the Bundesbank *Monthly Report*.

Over the past three months, how have the following <u>factors</u> affected your bank's <u>credit</u> <u>standards</u> as applied to the approval of <u>loans or credit lines to enterprises</u> (as described in question 1)?

	2016				2017				2018				2019				2020			
Overall	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Cost of funds and balance sheet constraints																				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	3	0	0	0	0	0	0	0	0	0	0	0	0	0	3	3	0	10	9	0
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation 2)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	6	-3
* Your bank's liquidity position	0	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	-3
 B) Pressure from competition 																				
* Competition from other banks	0	-6	3	0	0	0	0	-6	-3	-6	-6	-3	-3	-6	-3	0	-3	-3	0	0
* Competition from non-banks	-3	-3	0	0	0	0	0	0	0	-6	-6	-3	0	-3	0	0	0	0	0	0
* Competition from market financing	0	-3	0	0	0	0	0	0	0	-3	-3	-3	0	0	0	0	0	3	0	0
C) Perception of risk																				
* General economic situation and outlook	0	0	0	0	0	0	0	0	-3	0	3	0	0	6	3	3	0	17	25	6
* Industry or firm-specific situation and																				
outlook/borrower's creditworthiness 3)	0	-3	0	0	0	0	0	-3	0	0	-3	-3	0	3	6	6	3	20	34	22
* Risk on the collateral demanded	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7	6	3
D) Your bank's risk tolerance																				
* Your bank's risk tolerance	3	-3	0	-3	0	0	0	0	0	-3	0	0	0	0	0	0	0	3	6	3

	2021				2022				2023				2024				2025			
Overall	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
A) Cost of funds and balance sheet constraints																				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	0	0	0	0	0	3	0	6	10	0	0	0	0	0	0	0	3			
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation 2)	0	-3	-3	0	0	-3	3	3	3	3	0	3	0	-3	0	0	-3			
* Your bank's liquidity position	0	0	0	0	0	-3	0	3	3	0	0	0	0	0	0	0	0			
B) Pressure from competition																				
* Competition from other banks	0	-3	0	0	0	-3	0	0	3	0	0	0	0	0	0	3	-3			
* Competition from non-banks	0	0	0	0	0	0	0	0	-3	0	0	0	0	0	0	0	0			
* Competition from market financing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk																				
* General economic situation and outlook	6	6	-3	-3	0	3	6	26	19	13	6	6	3	10	0	7	17			
* Industry or firm-specific situation and																				
outlook/borrower's creditworthiness 3)	6	9	-3	0	0	6	3	13	16	10	3	13	3	10	0	7	17			
* Risk on the collateral demanded	0	3	0	0	0	3	0	0	0	3	0	3	3	0	0	0	0			
D) Your bank's risk tolerance																				
* Your bank's risk tolerance	0	3	-3	0	0	3	0	13	3	0	6	3	0	-3	3	0	13			

¹⁾ Can involve the use of credit derivatives, with the loans remaining on the bank's balance sheet.
²⁾ Involves the sale of loans from the bank's balance sheet, i.e. off-balance sheet funding.

³⁾Risks related to non-performing loans may be reflected not only in the "industry or firm-specific situation and outlock/borrower's creditworthiness", but also in the bank's "cost of funds and balance sheet constraints".

Continued 2. Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of loans or credit lines to enterprises (as described in question 1)?

	2016				2017				2018				2019				2020			
Loans to small and medium-sized enterprises	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Cost of funds and balance sheet constraints 																				
* Your bank's capital and the costs related to your bank's capital position ¹⁾ * Your bank's ability to access market financing (e.g. money or bond market financing including true-	3	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0	0	10	10	0
sale securitisation 2)	0	0 -3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	7	-3 -3
Your bank's liquidity position B) Pressure from competition Competition from other banks Competition from non-banks Competition from mon-banks	0 -3 0	-7 -7 -3 -3	-3 0 0	0000	0	0	0	-6 0 0	0	-7 -7 -3	-7 -7 -3	-3 -3 -3 -3	0 0 0	0 بې بې 0	-3 -3 0	-3 0 0	0	-3 0 3	0	0 0 0
C) Perception of risk * General economic situation and outlook * Industry or firm-specific situation and	3	0	0	0	0	0	0	0	0	0	3	0	0	3	0	0	0	14	23	10
outlook/borrower's creditworthiness 3) * Risk on the collateral demanded	3 3	-3 0	0	0	0	0	0	-3 0	0	0 0	-3 0	-3 0	0	3 0	7 0	3 0	3 0	17 3	33 7	20 3
D) Your bank's risk tolerance * Your bank's risk tolerance	3	-3	0	0	0	0	0	0	0	-3	0	0	0	0	0	-3	0	0	10	3

	2021				2022				2023				2024				2025			
Loans to small and medium-sized enterprises	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Cost of funds and balance sheet constraints																				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	0	0	0	0	0	3	3	3	10	0	0	0	0	0	0	0	0			
* Your bank's ability to access market financing	0	0	-3	0	0	0	3	3	0	0	0	0	0	0	0	0	-3			
(e.g. money or bond market financing including true-																				
sale securitisation 2)	0	_			0	0	~	3						_	0					
* Your bank's liquidity position	0	0	0	0	0	0	0	3	0	0	0	0	0	0	0	0	0			
B) Pressure from competition																				
* Competition from other banks	0	-3	-3	0	0	0	0	0	3	0	0	0	0	0	0	0	0			
* Competition from non-banks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
* Competition from market financing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk																				
* General economic situation and outlook * Industry or firm-specific situation and	7	6	0	0	0	7	3	27	20	17	7	10	3	3	3	7	17			
outlook/borrower's creditworthiness 3)	7	10	-3	0	0	10	7	13	13	7	0	13	3	7	0	7	14			
* Risk on the collateral demanded	0	3	0	0	0	3	-3	0	0	0	0	3	3	0	0	0	0			
D) Your bank's risk tolerance																				
* Your bank's risk tolerance	0	3	0	0	0	3	0	13	3	0	7	3	0	-3	3	0	14			

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 Controller the use of credit derivatives, with the loans remaining on the bank's balance sheet.
 Controller the use of credit derivatives, with the loans remaining on the bank's balance sheet constraints.

Continued 2. Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of <u>loans or credit lines to enterprises</u> (as described in question 1)?

	2016				2017				2018				2019				2020			
Loans to large enterprises	January	April	July	October		April	July	October		April	July	October		April	July	October	January	April	July	October
· ·	Net perc	entage																		
A) Cost of funds and balance sheet constraints																				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	3	0	0	0	0	4	0	0	0	0	0	0	0	0	3	3	0	11	10	0
* Your bank's ability to access market financing (e.g. money or bond market financing including true-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	7	-3
sale securitisation ²⁾) * Your bank's liquidity position	0	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	-3
 B) Pressure from competition 																				
* Competition from other banks	0	-3	3	0	0	0	0	-10	-3	-7	-7	-3	-3	-3	-3	0	-3	-4	0	0
* Competition from non-banks	-3	-3	0	0	0	0	0	-3	0	-7	-7	-3	0	0	0	0	0	0	0	0
* Competition from market financing	0	-3	0	0	0	0	0	0	0	-3	-3	-3	0	0	0	0	0	4	0	0
C) Perception of risk																				
* General economic situation and outlook * Industry or firm-specific situation and	0	-3	0	0	0	0	0	0	-3	0	3	0	0	7	3	3	0	18	27	13
outlook/borrower's creditworthiness 3)	0	-3	0	0	0	0	0	-3	3	0	-3	-3	0	3	7	7	0	18	33	20
* Risk on the collateral demanded	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7	7	3
D) Your bank's risk tolerance																				
* Your bank's risk tolerance	3	-3	0	-3	0	-4	0	0	3	-3	-3	0	0	0	0	0	0	0	7	3

	2021				2022				2023				2024				2025			
Loans to large enterprises	January	April	July	October																
	Net perc	entage	•		Net perc	entage			Net perc	entage			Net perc	entage	•		Net perc	entage		
A) Cost of funds and balance sheet constraints																				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	0	0	0	0	0	3	3	7	10	0	0	0	0	0	0	0	3			
* Your bank's ability to access market financing	0	-3	-3	0	0	-3	3	3	3	3	0	3	0	-3	0	0	-3			
(e.g. money or bond market financing including true-																				
sale securitisation 2)																				
* Your bank's liquidity position	0	0	0	0	0	-3	0	3	3	0	0	0	0	0	0	0	0			
 B) Pressure from competition 																				
* Competition from other banks	0	-3	0	0	0	-3	0	0	3	0	0	0	0	0	0	0	-3			
* Competition from non-banks	0	0	0	0	0	0	0	0	-3	0	0	0	0	0	0	0	0			
* Competition from market financing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk																				
* General economic situation and outlook	7	7	0	-3	0	3	7	28	14	10	7	7	3	10	0	7	17			
* Industry or firm-specific situation and																				
outlook/borrower's creditworthiness 3)	7	10	-3	0	0	7	7	14	10	7	3	14	7	10	0	7	17			
* Risk on the collateral demanded	0	3	0	0	0	3	0	0	0	3	0	0	0	0	0	0	0			
D) Your bank's risk tolerance																				
* Your bank's risk tolerance	0	0	0	0	0	3	0	14	3	0	7	7	0	-3	3	0	14			

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¹¹ Can involve the use of credit definations, with the loader semaining on the bank's balance sheet.
¹² Involves the sale of loader from the bank's balance sheet.
¹³ Involves the sale of loader from the bank's balance sheet.
¹³ Involves the sale of loader from the bank's balance sheet.
¹⁴ Involves the sale of loader from the bank's balance sheet.
¹³ Involves the sale of loader from the bank's balance sheet.
¹⁴ Involves the sale of loader from the bank's balance sheet.
¹⁴ Involves the sale of loader from the bank's balance sheet constraints.
¹⁵ Involves the sale of loader from the bank's from the "industry or firm-specific situation and outlookborrower's creditworthines", but also in the bank's "cost of funds and balance sheet constraints".

3. Over the past three months, how have your bank's terms and conditions for new loans or credit lines to enterprises changed?

	2016				2017				2018				2019				2020			
Overall	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	-25	-13	0	-3	-13	-13	-13	-9	-13	-19	-9	-10	-3	3	6	0	6	7	16	9
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	-16	-16	-9	-19	-6	-19	-19	-3	-13	-25	-19	-16	-6	3	3	6	6	7	16	3
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	-13	-6	3	0	-6	-13	-13	3	0	-13	-6	-6	3	0	3	16	6	7	25	9
C) Other terms and conditions																				
* Non interest rate charges	-16	-9	-6	0	-3	3	-3	0	-3	-6	-3	-6	0	0	0	-3	0	0	9	3
* Size of the loan or credit line	-13	-9	0	-3	-3	-3	-3	0	0	-6	-3	-3	-3	-3	-3	-3	3	3	3	6
* Collateral requirements	-13	-9	-3	-6	-3	-6	-6	-6	-3	-3	-3	-3	0	0	0	-3	3	13	19	13
* Loan covenants	-13	-13	-6	-9	-9	-10	-16	-9	0	-6	-6	-3	0	0	3	-6	0	10	3	3
* Maturity	-16	-3	0	0	-3	-6	-13	-9	-3	-13	-6	0	3	3	3	0	0	3	0	0

	2021				2022				2023				2024				2025			
Overall	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	13	0	-9	0	-6	0	10	29	26	10	19	13	10	3	3	0	7			
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	-3	-3	-13	-13			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	13	3	-3	0	-9	0	10	29	29	13	19	3	3	0	3	-3	3			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	22	6	0	3	-6	6	10	19	19	10	16	10	6	6	3	10	7			
C) Other terms and conditions																				
* Non interest rate charges	3	0	0	0	0	3	0	3	3	3	0	3	3	0	0	0	0			
* Size of the loan or credit line	0	-6	-3	0	0	-3	3	10	10	3	0	6	3	3	3	3	7			
* Collateral requirements	13	-3	0	0	0	0	6	13	3	10	6	6	0	6	3	3	7			
* Loan covenants	0	-3	0	0	-3	0	6	10	0	3	3	3	10	3	3	0	7			
* Maturity	6	0	-3	0	0	-3	3	3	6	3	0	3	3	0	0	3	3			

Continued 3. Over the past three months, how have your bank's terms and conditions for new loans or credit lines to enterprises changed?

	2016				2017				2018				2019				2020			
Loans to small and medium-sized enterprises	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	-13	-7	3	7	-7	-7	-10	-3	-10	-13	-7	-17	0	3	3	0	7	3	10	13
 B) Interest rates and margins 																				
* Your bank's lending rates (higher rate = tightened, lower rate = eased)	-	-		-	-	-	-	-	-	-		-				-	-	-	-	
* Your bank's loan margin (i.e. the spread over a relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread = eased)	-3	-10	-3	-3	0	-10	-14	0	-10	-20	-17	-14	-7	3	0	7	7	7	13	7
* Your bank's loan margin (i.e. the spread over a relevant market reference rate) on riskier loans	-3	-3	3	3	0	-7	-7	3	3	-10	-3	-7	0	0	0	17	7	7	20	10
C) Other terms and conditions																				
* Non interest rate charges	-7	-10	-7	0	-3	3	0	0	-3	-7	-3	-7	0	0	0	-3	0	0	3	7
* Size of the loan or credit line	-3	-7	-3	-3	-3	-3	0	0	0	-7	-3	-3	0	-3	-3	-3	3	0	3	10
* Collateral requirements	-3	-7	-3	-7	-3	-7	-3	-6	-3	-3	-3	-3	0	0	-3	-3	3	14	17	17
* Loan covenants	-7	-7	-3	-3	-7	-7	-10	-6	0	-3	-3	-7	0	0	3	-3	0	3	3	10
* Maturity	-7	-3	0	3	-3	-3	-7	-6	-3	-7	-3	-3	3	3	3	-3	0	3	0	3

	2021				2022				2023				2024				2025			
Loans to small and medium-sized enterprises	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	17	6	-3	0	0	0	10	30	23	10	17	13	3	3	7	0	10			
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	· ·		-	-	-	-	-	-	-	-	-	-3	0	-14	-14			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	13	6	-6	3	-3	3	10	30	23	10	17	7	-3	0	3	-3	3			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	20	6	0	3	-3	7	10	20	17	10	17	10	3	7	0	7	7			
C) Other terms and conditions																				
* Non interest rate charges	3	0	0	0	0	3	0	3	3	3	0	3	3	0	0	0	0			
* Size of the loan or credit line	3	-3	-3	0	0	0	3	10	10	7	0	3	3	3	3	3	10			
* Collateral requirements	13	0	0	0	0	0	10	17	10	7	3	3	0	7	0	3	10			
* Loan covenants	3	0	3	0	0	0	10	13	7	3	0	3	3	3	0	0	7			
* Maturity	7	0	0	0	0	0	3	3	3	3	0	3	0	0	0	3	3			

Continued 3. Over the past three months, how have your bank's terms and conditions for new loans or credit lines to enterprises changed?

	2016				2017				2018				2019				2020			
Loans to large enterprises	January	April	July	October		April	July	October		April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	-24	-17	-3	-7	-14	-14	-18	-13	-17	-21	-10	-10	-3	3	7	3	7	7	17	10
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	-14	-24	-17	-21	-7	-21	-21	-13	-17	-28	-17	-17	-7	7	7	13	7	7	17	7
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	-10	-10	3	-3	-7	-14	-14	0	0	-14	-7	-7	7	3	7	20	7	7	27	10
C) Other terms and conditions																				
* Non interest rate charges	-14	-14	-10	-3	-7	4	-4	-3	-10	-7	-3	-7	0	0	0	0	0	0	13	3
* Size of the loan or credit line	-14	-14	-3	-7	-3	-4	0	0	0	-7	-3	-3	-3	0	0	0	3	4	3	7
* Collateral requirements	-14	-17	-7	-3	-3	-7	0	-7	-3	-3	-3	-3	0	0	-3	3	3	14	17	13
* Loan covenants	-10	-17	-7	-10	-10	-11	-14	-13	-7	-7	-3	-3	0	0	3	0	0	11	7	3
* Maturity	-17	-7	0	0	-3	-7	-11	-10	-7	-14	-7	0	3	3	3	3	0	4	3	3

	2021				2022				2023				2024				2025			
Loans to large enterprises	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
 A) Overall terms and conditions 																				
* Overall terms and conditions	17	0	-7	0	-3	0	10	31	24	10	21	10	7	0	3	-3	3			
 B) Interest rates and margins 																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	-7	-3	-17	-14			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	13	3	0	0	-10	0	14	31	28	10	21	0	3	-3	3	-7	3			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	23	7	0	3	-3	7	14	21	21	10	17	10	7	3	0	7	7			
C) Other terms and conditions																				
* Non interest rate charges	3	0	0	0	0	3	0	3	3	3	0	0	3	0	0	0	0			
* Size of the loan or credit line	0	-7	-3	0	0	-3	3	14	14	3	0	3	0	3	3	3	7			
* Collateral requirements	13	-3	0	0	0	0	10	17	7	10	3	3	0	7	3	3	7			
* Loan covenants	0	-3	-3	0	-3	0	10	10	3	3	3	3	10	3	3	0	7			
* Maturity	10	0	-3	0	3	0	7	3	7	3	0	3	3	0	0	3	3			

4. Over the past three months, how have the following <u>factors</u> affected your bank's <u>credit</u> terms and <u>conditions</u> as applied to new <u>loans or credit lines to enterprises</u> (as defined in the notes to question 3)?

	2016				2017				2018				2019				2020			
	January	April	July	October		April	July	October	January	April	July	October		April	July	October	January	April	July	October
	Net perc		outy	10010000	Net perc		outy		Net perc		ouij	0010001	Net perc		outy	0010001	Net perc		culy	0010001
Overall impact on your bank's credit terms and	Iner perc	entage			inet perc	entage			Net perc	entage			Inet perc	entage			Inet perc	entage		
conditions				1									-			·	1			
A) Cost of funds and balance sheet constraints*)	-6	0	6	3	-3	0	0	-3	0	-9	0	0	0	3	3	9	9	3	0	-3
* Your bank's capital and the costs related to your bank's capital position	-	-				-						-	-							
* Your bank's ability to access market financing (e.g. money or bond market financing, incl. true-sale																				
securitisation)	-	-	-	-	-	-		-				-	-			-	-		-	
* Your bank's liquidity position	-	-	-	-	-	-	-	-				-	-		-	-	-	-	-	-
B) Pressure of competition*)	-22	-13	-13	-19	-9	-10	-23	-15	-19	-22	-22	-16	-19	-9	-9	-6	-6	-7	0	0
* Competition from other banks * Competition from non-banks	-	1	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-
* Competition from market financing		1				1											1	1		
C) Perception of risk*)	-9	0	0	0	3	-3	0	0	0	0	0	0	3	0	0	3	3	17	41	13
* General economic situation and outlook	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Industry or firm-specific situation and																				
outlook/borrower's creditworthiness	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Risk related to the collateral demanded	- 3	-3	-	-3	- 0	-3	-3	-	- 0	-	- 0	- 0	- 6	-	-	-3	- 0	- 7	- 19	- 9
D) Your bank's risk tolerance	3	-3	0	-3	0	-3	-3	0	0	0	0	0	6	0	0	-3	0		19	9
Impact on your bank's margin on average loans	-			-												-	-	-		
A) Cost of funds and balance sheet constraints*)	-6	3	3	3	-3	0	0	0	0	-6	0	0	0	3	3	16	9	0	0	-3
* Your bank's capital and the costs related to your bank's capital position																				
* Your bank's ability to access market financing (e.g.																				
money or bond market financing, incl. true-sale																				
securitisation)	-	:	· ·	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B) Pressure of competition*) * Competition from other banks	-16	-13 -	-13	-22	-6	-13	-26	-12	-25	-25	-28	-26	-19	-9	-9	-13	-6	-7	-6	-3
* Competition from non-banks	1	1	1			1				1	1			1	-		1	1.1		
* Competition from market financing	-	-	- I	-	-	-	-	-		-	-	-	-	-	-		-	-	-	
C) Perception of risk*)	-3	0	0	0	0	-3	0	0	0	0	0	0	3	0	0	3	3	13	28	9
* General economic situation and outlook * Industry or firm-specific situation and		-	-	-	-	-	-	-	•	-	-	-	-	-	-	-	-	-	-	-
outlook/borrower's creditworthiness	-	-	-	-	-	-	-	-	-			-	-		-	-	-	-	-	
* Risk related to the collateral demanded	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D) Your bank's risk tolerance	3	-3	0	-3	0	-3	-3	0	0	0	0	0	6	0	0	0	0	3	19	6
Impact on your bank's margin on riskier loans	1	r –	r —	r —	1	r –						-	1				r —	1	-	. – – –
A) Cost of funds and balance sheet constraints*)	-3	3	6	3	-3	-3	0	0	0	-3	0	0	3	3	3	16	9	0	0	0
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's ability to access market financing (e.g. money or bond market financing, incl. true-sale																				
securitisation)		-		-	-	-						-	-		-			-		
* Your bank's liquidity position	-	-	- I	-	-	-	-	-		-	-	-	-	-	-		-	-	-	
B) Pressure of competition*)	-13	-9	-9	-9	-6	-10	-16	-6	-16	-9	-9	-10	-9	-6	-6	-6	-6	0	-6	0
* Competition from other banks	-	-	· ·	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	•
* Competition from non-banks	· ·	-	· ·	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	•
* Competition from market financing C) Perception of risk*)	-3	-	-	- 0	- 3	- 0	-	- 0	- 0	-	- 0	- 0	- 6	-	-	- 9	- 3	- 17	- 34	- 13
C) Perception of risk*) * General economic situation and outlook	-3			U	3		U	U	U	U	U	U	ю	U	U	9	3	17	34	13
* Industry or firm-specific situation and		-	· ·	-	-	-	-	-		- 1	-	-		- 1	-			-		
outlook/borrower's creditworthiness	- I	-	I .	-	- I	-		-		-	-	-	-	-			-	-	-	
	1			1	1												1	1		
* Risk related to the collateral demanded D) Your bank's risk tolerance	- 3	- 0	0	-3	0	- 0	-3	- 0	- 0	0	0	0	9	0	0	0	0	7	25	6

Continued 4. Over the past three months, how have the following <u>factors¹</u> affected your bank's <u>credit terms and conditions</u> as applied to new <u>loans or credit lines to enterprises</u>. (as defined in the notes to question 3)?

	2021				2022				2023				2024				2025			
	January	April	July	October	January		July	October			July	October	January	April	July	October	January	April	July	Octo
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
verall impact on your bank's credit terms and																				
onditions																				
A) Cost of funds and balance sheet constraints*)	6	3	-6	0	-9	-	-	-	-	-	-	-	-	-	-		-			i i
'Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	6	16	10	10	10	10	0	3	0	3	3	3			i i
Your bank's ability to access market financing (e.g.																				
money or bond market financing, incl. true-sale																				
securitisation)	-	-	-	-		-3	6	6	13	10	10	10	0	-3	0	3	3			
Your bank's liquidity position		-	-			-3	3	6	6	0	3	0	ō	ō	ō	Ō	ō			
 Pressure of competition*) 	3	-3	0	0	0						-		-		-					
Competition from other banks	, i	ĩ	-	, i	, i	-6	0	0	3	3	3	-3	3	-6	0	-3	-3			
Competition from non-banks						-3	ŏ	ŏ	ő	ŏ	3	ŏ	ŏ	Ő	Ő	ŏ	ŏ			i i
Competition from market financing						õ	ŏ	ŏ	ő	ŏ	0	ő	ő	0	ő	o	ő			
C) Perception of risk*)	16	6	3	0	0	-	-	-	0	-	-	0	0	0	-	-	0			-
* General economic situation and outlook	10	0	3	0	0	0	19	32	32	10	13	13	13	10	3	10	13			
	-	-	-			0	19	32	32	10	13	13	13	10	3	10	13			
* Industry or firm-specific situation and																				i i
outlook/borrower's creditworthiness	-	-	-	-	-	3	19	26	26	13	10	13	10	6	6	10	20			
* Risk related to the collateral demanded	-	-	-	-	-	3	3	6	6	3	3	3	3	3	0	3	0			
D) Your bank's risk tolerance	3	0	0	0	0	-3	6	16	3	0	3	6	3	0	0	0	7			
mpact on your bank's margin on average loans																				
 Cost of funds and balance sheet constraints*) 	6	3	-3	0	-9						-			-						i i
* Your bank's capital and the costs related to your	0	5	~	Ŭ	-3	-	-		-		-	-		-	-	-	-			
bank's capital position						6	19	10	10	10	10	0	3	0	0	0	0			
	-	-	-	-	-	6	19	10	10	10	10	0	3	0	U	0	0			
Your bank's ability to access market financing (e.g.																				
money or bond market financing, incl. true-sale																				
securitisation)	-	-	-	-	-	-3	10	6	13	10	10	13	0	-3	0	0	3			
* Your bank's liquidity position	-	-	-	-	-	-3	3	6	6	0	3	0	0	0	0	0	0			
B) Pressure of competition*)	3	-3	0	0	0	-	-	-	-	-	-	-	-	-	-	-	-			
* Competition from other banks	-	-	-	-	-	-3	0	0	3	3	3	-3	0	-6	0	-7	-3			
* Competition from non-banks	-	-	-	-	-	0	0	0	0	0	3	0	0	0	0	0	0			1
* Competition from market financing	-	-	-	-	-	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk*)	6	6	3	0	-3	-	-	-	-	-	-	-	-	-	-	-	-			
* General economic situation and outlook	-	-	-		-	-3	16	32	26	10	10	10	3	6	3	10	10			i i
* Industry or firm-specific situation and									-											i i
outlook/borrower's creditworthiness		-	-			-3	16	32	23	13	3	10	3	3	3	13	13			
* Risk related to the collateral demanded						õ	3	6	6	3	ő	0	ő	0	ő	3	0			
D) Your bank's risk tolerance	0	0	0	0	-3	0	0	16	3	0	3	6	0	0	0	3	3			-
mpact on your bank's margin on riskier loans		0	0	0	-3		0	10			3	0	0	0	0		3			-
A) Cost of funds and balance sheet constraints*)	6	6	0	0	-6			[1			[1			r	1	<u> </u>		—
Your bank's capital and the costs related to your	0	0	0	0	-0		-		-	•	-		-	-	-		-			i i
																				1
bank's capital position	-	-	-	-	-	3	16	10	10	10	10	0	6	0	3	3	3			
* Your bank's ability to access market financing (e.g.																				
money or bond market financing, incl. true-sale																				1
securitisation)	-	-	-	-	-	0	10	6	6	10	6	13	3	-3	0	0	3			
* Your bank's liquidity position	-	-	-	-	-	0	3	6	3	0	0	0	3	0	0	0	0			
B) Pressure of competition*)	3	0	0	3	0	-	-	-	-	-	-	-	-	-	-	-	-			
Competition from other banks	-	-	-	-	-	0	-3	0	3	3	3	-3	6	-6	-3	0	-3			
Competition from non-banks		-	-		- I	ō	-3	ō	ō	ō	3	ō	3	0	ō	ō	ō			i i
Competition from market financing		-			I .	ŏ	-3	ő	ő	ő	õ	ő	3	ő	ő	ő	ő			i i
C) Perception of risk*)	19	6	3	0	3	-	-5	-			-		-	-	-	-	-			-
General economic situation and outlook	10	, i	, i		, i	0	16	32	23	6	10	10	16	10	3	10	10			i i
		- 1					10	32	20	0	10	10	10	10	3	10	10			
Industry or firm-specific situation and																				
outlook/borrower's creditworthiness	-	-	-	-	-	3	16	32	19	6	3	16	13	6	6	10	17			1
Risk related to the collateral demanded	-	-	-	-	- 0	3	3 10	10 16	3	3	0	3	3	0	0	3	0			1
Your bank's risk tolerance	0															3	3			

5. Over the past three months (apart from seasonal fluctuations), has the <u>share of formal</u> and informal enterprise loan applications that were completely rejected by your bank increased, remained unchanged or decreased (loan volume, relative to the total volume of loan applications in that loan category)?

2016 2017 2018 2019 2029 2020 <th< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></th<>																					
Net percentage Net per		2016												2019							
* Share of rejected applications - 0 3 0 0 -3 0 0 0 0 6 13 13 13 19 3 Overall 2021 January 2022 April 2022 January 2023 April 2023 January 2024 April 2024 January 2024 April 2025 January 2025 April 2025 January 2025 April 2026 January 2025 April 2025 January 2026 April 2026 January 2026 April 2025 January 2026 April 2026 January 2026 April 2026 January 2026 April 2026 January 2026 April 2026 January 2026 April 2026 January	Overall	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
Overall 2021 Januaryl April 2022 Januaryl April 2023 Januaryl April 2023 July 2024 October 2024 Januaryl April 2025 Januaryl April 2026 Januaryl April 2027 July 2024 October 2024 Januaryl April 2025 Januaryl April 2026 Januaryl April 2027 July 2028 October 2024 Januaryl April 2027 July 2026 October 3 July October Januaryl April July October Januaryl		Net perc	entage			Net perce	entage			Net perce	ntage			Net perc	entage			Net perce	entage		
Overall January April July October January April July	* Share of rejected applications		0	3	0	0	0	-3	0	-3	-3	0	0	0	0	6	13	13	13	19	3
Overall January April July October January April July																					
Net percentage Net per		2021				2022				2023				2024				2025			
* Share of rejected applications 6 0 3 3 0 0 3 13 16 13 10 10 3 10 20 Loans to small and medium-size enterprises 2021 January April July October January April July October April July October January April July October January April July October April April July October January April July October April April July October April April July October April April July Oct	Overall	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
Zoars to small and medium-size enterprises Z021 Januaryl April July October Januaryl April July Octobe		Net perc	entage			Net perce	entage			Net perce	ntage			Net perc	entage			Net perce	entage		
Loans to small and medium-size enterprises January April July October January April July	* Share of rejected applications	6	0	3	3	0	0	3	13	13	16	13	10	10	3	10	10	20			
Loans to small and medium-size enterprises January April July October January April July																					
Net percentage Net per		2021				2022				2023				2024				2025			
* Share of rejected applications - - 3 3 13 17 13 10 17 13 3 13 14 24 Loans to large enterprises 2021 January April July October January Aprily April July October January April July October Jan	Loans to small and medium-size enterprises	January	April	July	October	lanuary	Anril	luby	October	January	April	Julv	October	January	April	Julv	October	January	April	July	October
Loans to large enterprises 2021 2022 2023 2024 2025 January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October January April July October </td <td></td> <td></td> <td></td> <td></td> <td>OCIODEI</td> <td>January</td> <td>April</td> <td>outy</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>January</td> <td>Арін</td> <td></td> <td>OCIODEI</td>					OCIODEI	January	April	outy										January	Арін		OCIODEI
Loans to large enterprises January April July October January		Net perce		oury				July						Net perc	entage					ouly	October
Loans to large enterprises January April July October January	* Share of rejected applications			-				3			ntage	10			entage 3	13		Net perce			October
Net percentage Net percentage Net percentage Net percentage Net percentage	* Share of rejected applications			-				3			ntage	10			entage 3	13		Net perce			
	* Share of rejected applications	-		-		Net perce		3		Net perce 17	ntage	10		13	entage 3	13		Net perce 24			
* Share of rejected applications 0 7 17 14 17 14 14 14 10 10 10 17		- 2021	entage -	-	-	Net perce	antage [*] 3	3	13	Net perce 17 2023	ntage 13	10 July	17	13 2024	3	13 July	14	Net perce 24 2025	entage		
		- 2021 January	entage - April	-	- October	Net perce - 2022 January	antage 3 April	3	13 October	Net perce 17 2023 January	13	10 July	17 October	13 2024 January	3 April	13 July	14 October	Net perce 24 2025 January	entage April		

6. Over the past three months, how has the <u>demand for loans or credit lines to</u> <u>enterprises</u> changed at your bank, apart from normal seasonal fluctuations? Please refer to the financing need to enterprises independent of whether this need will result in a loan or not.

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage	•		Net perce	entage	•		Net perc	entage		
* Overall	34	22	6	6	19	13	10	18	9	9	25	10	22	16	9	9	6	40	56	28
* Loans to small and medium-sized enterprises	23	17	10	3	13	17	7	10	7	13	20	10	20	13	7	7	7	34	60	30
* Loans to large enterprises	34	10	3	3	7	4	-4	13	14	0	17	3	13	17	7	10	-7	39	47	17
* Short-term loans	22	13	6	0	6	6	3	3	9	9	13	-6	6	9	-3	-9	6	30	50	22
* Long-term loans	47	31	13	6	19	13	13	15	22	13	34	16	34	9	13	16	13	30	34	22

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October												
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage		
* Overall	6	13	0	9	16	23	23	3	-32	-26	-32	-23	-16	-13	16	13	7			
* Loans to small and medium-sized enterprises	10	16	0	10	19	27	27	0	-33	-23	-27	-27	-10	-13	0	10	3			
* Loans to large enterprises	10	3	-3	10	17	17	21	7	-24	-24	-31	-28	-14	-14	17	7	7			
* Short-term loans	6	9	-3	-3	13	13	23	26	-10	-3	-16	-3	-10	-6	0	0	3			
* Long-term loans	6	9	3	3	16	23	3	-26	-48	-45	-39	-35	-19	-19	10	10	7			

7. Over the past three months, how have the following factors affected the overall demand for joans or credit lines to enterprises (as defined in the notes to question 6)?

	2016				2017				2018				2019				2020			
Overall	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•	
A) Financing needs/underlying drivers or purpose of																				
loan demand																				
* Fixed investment	31	13	6	0	6	-3	6	15	22	13	13	19	22	19	13	13	6	-3	-19	-13
* Inventories and working capital	9	9	6	0	6	6	0	-6	3	3	6	0	0	13	-3	-6	0	23	50	31
* Mergers/acquisitions and corporate restructuring																				
	13	13	9	3	9	-3	3	9	3	6	9	3	0	-3	-6	6	-3	-13	-13	-9
* General level of interest rates	19	13	22	6	22	6	13	9	3	6	16	10	9	6	3	16	19	7	0	3
* Debt refinancing/restructuring and renegotiation																				
(when leading to an increase or prolongation of the																				
amount borrowed)	16	16	16	9	16	3	13	6	3	9	6	-6	6	6	3	3	9	3	19	16
B) Use of alternative finance	-9	-16	-19	-19	-28	-10	-19	-15	-19	40	-9	-19	-9	~	-13	-6	-3	3	~	6
* Internal financing	-		-19					-15		-16			-9 -6	-3	-13	-	-	3	9	6
* Loans from other banks	-9	-9 -3	-9	-9 -6	-6	-10	-13	-0	-13	-13 -3	-13 -9	-10	-6 0	-0	0	-3 -3	-3	3	-3	6
* Loans from non-banks	-9	-3	-0	-0	-3 -3	-3	-0	-0	2	-	-9	-3 -3	-3	-3	-3		-3	0	2	3
* Issuance/redemption of debt securities * Issuance/redemption of equity	-6 -3	-0	-3	-9	-3	-0	2	-3	-3	-6	-3	-3	-3	-3	0	-3	-3	0	0	0
issuance/redemption of equity	-3	-3	-3	-3	-3	-3	-3	U	0	U	U	0	U	U	U	0	U	U	U	0

	2021				2022				2023				2024				2025			
Overall	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Financing needs/underlying drivers or purpose of																				
loan demand																				
* Fixed investment	-16	3	6	3	9	10	-10	-19	-35	-26	-32	-26	-23	-10	13	3	-3			
* Inventories and working capital	16	9	6	3	13	13	39	42	10	13	-3	-3	-3	10	10	-3	3			
* Mergers/acquisitions and corporate restructuring																				
	-3	0	6	0	6	3	-3	-3	-10	-16	-16	-16	-6	-10	-6	-3	-3			
* General level of interest rates	3	0	6	3	6	10	-3	-10	-42	-35	-39	-39	-19	-10	-3	10	10			
* Debt refinancing/restructuring and renegotiation																				
(when leading to an increase or prolongation of the																				
amount borrowed)	13	16	9	6	0	0	3	6	3	-6	-10	-3	0	6	6	7	0			
B) Use of alternative finance																				
* Internal financing	3	-6	-6	-3	0	3	0	3	3	0	-3	3	0	3	3	3	3			
* Loans from other banks	0	-6	-13	-16	0	0	0	3	0	0	0	0	0	0	-3	0	3			
* Loans from non-banks	0	0	0	-3	0	0	0	3	0	0	3	0	3	0	0	0	0			
* Issuance/redemption of debt securities	0	3	0	0	3	0	0	6	6	3	-3	0	0	0	0	0	0			
* Issuance/redemption of equity	0	3	0	0	0	0	-3	0	0	0	0	3	0	0	0	0	0			

Continued 7. Over the past three months, how have the following factors affected the overall demand for loans or credit lines to enterprises (as defined in the notes to question 6)?

	2021				2022				2023				2024				2025			
Loans to small and medium-size enterprises	January	April	July	October																
	Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•	
A) Financing needs/underlying drivers or purpose of																				
loan demand																				
* Fixed investment	-	-	· -		-	13	-3	-13	-37	-30	-30	-30	-23	-10	-3	3	-7	0	0	0
* Inventories and working capital	-	-	· ·	-	-	13	47	40	7	20	7	7	-3	10	7	0	3	0	0	0
* Mergers/acquisitions and corporate restructuring																				
	-	-	- I		-	3	-3	0	-10	-17	-13	-13	-7	-7	-3	-3	-3	0	0	0
* General level of interest rates	-	-	· -		-	10	-3	-17	-43	-37	-40	-43	-20	-10	0	7	14	0	0	0
* Debt refinancing/restructuring and renegotiation																				
(when leading to an increase or prolongation of the																				
amount borrowed)	-	-	-		-	0	3	3	-3	-7	-10	-3	0	7	7	7	0	0	0	0
B) Use of alternative finance																				
* Internal financing	-	-	-	-	-	3	0	3	0	0	0	0	0	3	3	3	3	0	0	0
* Loans from other banks	-	-	-	-	-	0	0	7	0	0	0	0	0	0	-3	0	0	0	0	0
* Loans from non-banks	-	-	· ·	-	-	0	0	7	0	0	3	0	3	0	0	0	0	0	0	0
* Issuance/redemption of debt securities	-	-	· ·	-	-	0	0	0	3	0	0	0	0	0	0	0	0	0	0	0
* Issuance/redemption of equity	-	-	-	-	-	0	-3	0	0	0	0	0	0	0	0	0	0	0	0	0

	2021				2022				2023				2024				2025			
Loans to large enterprises	January	April	July	October																
	Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perc	entage	•	
A) Financing needs/underlying drivers or purpose of																				
loan demand																				
* Fixed investment	-	-	-	-	-	10	-10	-24	-38	-24	-34	-34	-24	-10	14	-3	-3			
* Inventories and working capital	-	-	-		-	10	41	48	10	14	-7	-3	-7	10	10	-3	3			
* Mergers/acquisitions and corporate restructuring																				
	-	-	-		-	3	-3	-3	-10	-21	-14	-17	-7	-10	-7	-3	-7			
* General level of interest rates	-	-	-		-	3	-7	-14	-45	-38	-38	-38	-24	-7	-3	10	3			
* Debt refinancing/restructuring and renegotiation																				
(when leading to an increase or prolongation of the																				
amount borrowed)	-	-	-		-	0	3	0	7	-7	-7	-7	-3	7	7	7	-3			
B) Use of alternative finance																				
* Internal financing	-	-	-	-	-	3	0	3	3	0	-3	3	0	3	3	3	3			
* Loans from other banks	-	-	-		-	0	0	3	0	0	0	0	0	0	-3	0	3			
* Loans from non-banks	-	-	-	-	-	0	0	3	0	0	3	0	3	0	0	0	0			
* Issuance/redemption of debt securities	-	-	-	-	-	0	0	7	7	3	-3	0	0	-3	0	0	0			
* Issuance/redemption of equity	-	-	-	-	-	0	-3	0	0	0	0	3	0	0	0	0	0			

8. Please indicate how you expect your bank's credit standards as applied to the approval of <u>loans or credit lines to enterprises</u> to change over the next three months. Please note that we are asking about the <u>change</u> in credit standards, rather than about their level.

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
* Overall	-6	0	-6	0	0	-3	-3	-3	-3	-3	3	-6	3	0	0	3	-6	7	0	-3
* Loans to small and medium-sized enterprises	-7	-3	-3	-3	-7	0	-3	-3	-10	-7	3	-7	3	0	-7	7	-7	3	0	0
* Loans to large enterprises	-7	0	0	3	3	-4	-4	0	-7	-3	3	-10	3	-3	0	3	-7	11	0	0
* Short-term loans	-3	0	-6	-3	-6	-3	-3	-3	-6	-6	3	-6	0	-3	-3	3	-3	3	3	0
* Long-term loans	-6	0	-6	3	-3	0	-3	-3	-3	-3	3	-6	3	0	-3	6	-3	13	0	-3

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Overall	16	3	9	-3	-3	16	13	29	16	13	0	10	10	6	3	10	13			
* Loans to small and medium-sized enterprises	20	-3	3	-6	-3	13	13	33	23	13	0	10	7	10	7	14	10			
* Loans to large enterprises	17	3	17	-3	-3	17	14	28	14	14	3	21	28	14	3	14	21			
* Short-term loans	19	3	6	-3	0	16	10	23	13	13	0	3	10	3	3	10	7			
* Long-term loans	19	0	6	-3	-3	16	13	29	16	16	0	16	10	6	3	13	17			

9. Please indicate how you expect demand for loans or credit lines to enterprises to change at your bank over the next three months (apart from normal seasonal fluctuations). Please refer to the financing need of enterprises independent of whether this need will result in a loan or not.

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage	•		Net perc	entage			Net perc	entage	•		Net perce	entage			Net perc	entage		
* Overall	19	6	16	13	6	13	10	9	9	3	16	13	9	9	3	-6	-9	60	22	31
* Loans to small and medium-sized enterprises	20	17	17	13	10	10	14	13	17	7	13	10	10	3	7	0	-3	69	33	43
* Loans to large enterprises	17	-3	17	14	0	7	4	3	7	0	10	7	10	3	-3	-10	-10	57	10	17
* Short-term loans	16	9	9	9	3	10	6	6	3	0	6	10	6	6	3	-19	-6	67	34	34
* Long-term loans	22	19	25	19	6	16	13	15	19	9	19	16	9	6	6	-6	-13	20	-6	19

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Overall	19	19	38	19	13	19	-3	0	-26	-3	-3	-13	-6	0	13	13	0			
* Loans to small and medium-sized enterprises	30	23	42	23	16	20	7	-3	-13	-3	-3	-13	-7	-7	7	3	0			
* Loans to large enterprises	20	7	33	17	13	10	-10	-10	-17	-3	0	-10	-7	0	14	14	0			
* Short-term loans	34	34	31	16	13	23	13	23	-3	3	10	3	3	3	10	13	7			
* Long-term loans	9	13	31	22	13	6	-19	-39	-42	-10	-13	-13	-6	-3	13	7	-3			

Loans to private households
 Over the past three months, how have your bank's <u>credit standards</u> as applied to the approval of <u>loans to households</u> changed? Please note that we are asking about the <u>change</u> in credit standards, rather than about their level.

	2016				2017				2018				2019				2020			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Loans for house purchase	0	21	28	10	0	-14	0	-7	-7	-7	-7	-3	0	7	-3	0	0	3	21	7
* Consumer credit and other lending	0	3	0	-3	-7	-3	3	-6	0	-9	-3	3	0	0	0	0	0	10	20	7

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
* Loans for house purchase	0	0	-7	4	4	7	32	39	29	11	11	4	0	7	7	7	11			
* Consumer credit and other lending	0	-3	-17	-3	0	0	20	37	25	14	14	7	4	14	7	15	11			

11. Over the past three months, how have the following factors affected your <u>bank's</u> credit standards as applied to the approval of <u>loans to households for house purchase</u>.

(as defined in the notes to question 10))?

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
A) Costs of funds and balance sheet constraints*)																				
	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0	0	0	-4	0
* Your bank's capital and the costs related to your																				
bank's capital position 1)	-	-	-	-	-	-	- I	-	-	-	-	-			-	-	-	-	-	-
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation 2)	-	-	-	-	-	-	- I	-	-	-	-	-			-	-	-	-	-	-
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B) Pressure from competition																				
* Competition from other banks	0	0	-3	0	-3	0	0	0	-10	-10	-7	-7	0	-3	-3	0	0	0	0	0
* Competition from non-banks	0	0	-3	0	0	0	0	0	-3	-7	-3	-3	0	0	-3	0	0	0	0	0
C) Perception of risk																		-		
* General economic situation and outlook	0	0	-3	0	0	0	0	-3	0	0	0	0	0	0	0	0	0	7	25	11
* Housing market prospects, including expected																				-
house price developments	0	0	0	0	3	0	4	0	-3	-3	0	0	0	0	0	0	0	3	18	
* Borrower's creditworthiness 3)	-	-	-	-	-	0	-4	0	0	0	0	3	0	0	0	0	0	7	18	4
D) Your bank's risk tolerance	-3	0	-3	0	0	-7	0	-3	0	-7	-3	0	0	3	0	0	3	7	7	4

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	Octobe
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
A) Costs of funds and balance sheet constraints*)	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-	•				
* Your bank's capital and the costs related to your																				
bank's capital position 1)	-	-	-	-	-	4	11	7	0	4	0	0	4	0	0	0	0			
Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation 2)	-	-	-	-	-	4	4	4	4	4	0	0	4	0	0	0	-4			
* Your bank's liquidity position	-	-	-	-	-	0	4	4	4	0	0	0	0	0	0	0	0			
B) Pressure from competition																				
* Competition from other banks	0	0	-4	0	0	0	0	0	0	0	0	0	-4	0	0	-4	-4			
* Competition from non-banks	0	-4	-4	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk																				
* General economic situation and outlook	0	0	-7	4	0	4	18	39	32	7	0	7	-4	0	0	4	7			
* Housing market prospects	0	-4	-4	4	0	11	18	18	29	11	11	0	0	0	0	0	4			
* Borrower's creditworthiness ³⁾	0	0	-4	4	0	7	21	29	21	11	4	4	0	4	4	7	0			
D) Your bank's risk tolerance	0	0	-4	4	0	4	4	11	0	4	7	0	0	0	0	-4	7			
Can involve the use of credit derivatives, with the loans remaining	on the bank	's balance	sheet.																	
Involves the sale of loans from the bank's balance sheet. i.e. off-b																				
¹⁾ Risks related to non-performing loans may be reflected not only in	the "borrow	er's credit	worthines	s", but also i	n the bank's '	cost of fur	ds and ba	lance sheet	constraints".											
*) The survey of the "above item" has been deleted as of Q1 2022.																				

12. Over the past three months, how have your bank's terms and conditions for new loans to households for house purchase changed?

	2016				2017				2018				2019				2020			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Overall terms and conditions																				
* Overall terms and conditions	0	3	7	7	3	-4	-14	-13	-10	-10	-7	-7	-7	0	7	10	3	7	18	7
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened, lower rate = eased)	-		-		-	-	-	-	-	-				-		-	-	-		-
* Your bank's loan margin (i.e. the spread over a relevant market reference rate) on average loans (wider spread = tighenend, narrower spread =																				
eased) * Your bank's loan margin (i.e. the spread over a	-10	-3	0	-7	0	-21	-25	-20	-21	-24	-21	-17	-14	-17	-3	17	3	14	0	4
relevant market reference rate) on riskier loans	-7	0	7	3	10	-7	-21	-17	-10	-14	-10	-3	-10	3	7	28	7	10	7	11
C) Other terms and conditions * Collateral requirements	0	0	-3	3	-3	-4	-4	-7	0	0	0	0	0	0	3	3	0	0	4	4
*"Loan-to-value" ratio	0	0	-3	0	-3	-4	4	0	0	0	0	-3	0	-3	3	3	3	3	14	11
* Other loan size limits	0	0	-3	3	-3	0	4	0	0	0	0	0	0	0	0	0	0	0	4	4
* Maturity	0	10	-3	3	0	0	0	3	-3	0	-3	0	0	0	0	-3	0	0	0	-4
* Non-interest rate charges	3	0	3	3	0	4	0	0	0	0	0	0	0	0	0	-3	-3	0	0	0

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Overall terms and conditions																				
* Overall terms and conditions	7	0	-4	7	-4	7	25	39	18	-7	7	7	-7	-4	-7	-15	-15			
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	-11	-7	-30	-26			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	7	4	-7	7	-11	0	21	21	14	-29	4	-7	-7	-4	-15	-19	-11			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	11	7	0	7	-4	7	25	25	21	-14	7	14	0	4	-7	-4	-4			
C) Other terms and conditions																				
* Collateral requirements	0	0	0	0	0	4	0	11	4	0	0	0	0	0	0	0	0			
*"Loan-to-value" ratio	0	0	-4	0	0	11	7	11	7	0	0	0	4	0	0	0	0			
* Other loan size limits	0	-4	0	0	0	4	7	7	4	0	-4	0	-4	4	0	0	0			
* Maturity	0	0	0	0	0	0	0	0	4	0	0	0	0	0	0	0	4			
* Non-interest rate charges	0	0	0	0	0	0	0	7	4	0	0	0	0	0	0	0	0			

13. Over the past three months, how have the following <u>factors</u> affected your bank's <u>credit terms and conditions</u> as applied to new <u>loans to households for house purchase</u> (as defined in the notes to question 12)?

	2016				2017				2018				2019				2020			
				-												-				-
	January	April	July	October		April	July	October		_	July	October	January	April	July	October		April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		-	Net perc	entage		
Overall impact on your bank's credit terms and																				
conditions																				
 A) Cost of funds and balance sheet constraints*) 	-3	0	-3	3	0	0	0	0	3	-3	0	-3	0	3	3	14	3	7	0	0
* Your bank's capital and the costs related to your	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation																				
* Your bank's liquidity position						-	-													
B) Pressure of competition	3	-3	-3	-10	7	-11	-14	-20	-17	-14	-17	-10	-7	-14	-3	0	0	0	0	0
C) Perception of risk	3	õ	-3	0	ó	-4	-14	-20	0	-3	0	0	0	0	0	0	ő	7	14	4
D) Your bank's risk tolerance	-3	3	0	-3	-3	-4	4	ő	ő	-3	-3	ő	ő	ő	ő	ő	3	7	18	4
by roar banke hok toloranoo	-		-			· ·					-				-				10	· ·
Impact on your bank's margin on average loans																				
A) Cost of funds and balance sheet constraints*)	-7	0	0	3	0	0	0	0	3	0	0	-3	0	3	3	17	3	7	0	0
* Your bank's capital and the costs related to your	-	-	-	-		-	-		-	-	-		-	-	-	-	-	1	-	
* Your bank's ability to access market financing	-	-	-		-	-	-	-	-	-	-		-	-	-	-	-	-	-	
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B) Pressure of competition	-3	0	-14	-14	0	-18	-25	-23	-24	-31	-28	-21	-14	-31	-10	-3	-3	0	-4	4
C) Perception of risk	3	0	0	-3	0	0	-4	0	0	-3	-3	-3	0	0	0	0	0	10	7	0
D) Your bank's risk tolerance	0	0	-3	-3	-3	0	4	0	0	-3	-3	0	0	0	0	0	0	10	4	0
Impact on your bank's margin on riskier loans																				
A) Cost of funds and balance sheet constraints*)	-7	0	3	3	0	0	0	0	3	-3	0	0	0	3	3	14	3	3	4	4
* Your bank's capital and the costs related to your	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-
* Your bank's ability to access market financing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
* Your bank's liquidity position	-	-	-		-	-	-	-	-	-	-		-	-	-	-	-	-	-	
B) Pressure of competition	0	-3	-3	-7	3	-11	-21	-20	-17	-24	-7	-3	-10	-10	0	3	0	0	0	7
C) Perception of risk	3	0	0	3	3	0	0	0	0	-3	3	3	0	0	0	3	0	10	11	11
D) Your bank's risk tolerance	0	Ó	-3	-3	0	0	Ó	0	0	-3	-3	0	0	0	0	3	0	10	7	11

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage		_	Net perc	entage		-	Net perc	entage			Net perc	entage			Net perc	entage		
Overall impact on your bank's credit terms and																				
conditions																				
 A) Cost of funds and balance sheet constraints*) 	4	0	0	4	0	0	7	11	7	-4	4	4	0	-	-	-	-			
* Your bank's capital and the costs related to your	-	-	-	-	-	-	-	-	-	-	-	-	-	4	0	0	0			
* Your bank's ability to access market financing	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-4	-4	-4			
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0	0	0			
 B) Pressure of competition 	4	0	-11	4	-11	-4	7	4	0	-29	-4	-18	-7	-7	-7	-11	-7			
C) Perception of risk	0	0	0	0	0	11	21	32	14	0	4	11	0	4	0	-4	4			
D) Your bank's risk tolerance	4	4	-4	0	0	7	4	14	4	0	0	4	4	0	0	-4	4			
Impact on your bank's margin on average loans																				
 A) Cost of funds and balance sheet constraints*) 	4	0	0	4	-4	0	0	14	7	-4	4	4	0	-	-	-	-			
* Your bank's capital and the costs related to your	-	-	-	-	-	-	-	-	-	-	-	-	-	4	0	0	0			
* Your bank's ability to access market financing	-	-	-	-	-	-	-	-	-	-	-	-	-	0	-7	-4	-4			
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0	0	0			
B) Pressure of competition	0	0	-7	4	-11	0	14	4	-4	-29	0	-25	-7	-11	-7	-15	-4			
C) Perception of risk	0	0	0	0	0	-4	7	36	7	0	0	7	0	0	0	-4	0			
D) Your bank's risk tolerance	0	0	0	0	0	-4	0	14	4	0	0	4	0	0	0	0	-4			
Impact on your bank's margin on riskier loans																				
A) Cost of funds and balance sheet constraints*)	4	4	0	4	0	0	4	11	4	-4	4	4	0	-	-	-	-			
* Your bank's capital and the costs related to your	-	-	-		-	-	-	-	-	-	-	-	-	4	0	0	0			
* Your bank's ability to access market financing	-	-	-	-	-		-	-	-	-	-	-	-	0	-4	0	-4			
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0	0	0			
 B) Pressure of competition 	4	7	-4	7	-4	7	11	0	4	-18	4	-4	0	0	-4	0	-4			
C) Perception of risk	4	4	4	0	0	4	14	32	11	0	4	11	0	0	0	0	0			
D) Your bank's risk tolerance	4	4	0	0	0	0	0	11	4	0	0	4	4	0	0	0	0			

1) The factors refer to the same sub-factors as in question 11. *) The survey of the "above item" has been deleted as of Q1 2024.

14. Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of <u>consumer credit and other lending to</u>

households				

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Costs of funds and balance sheet constraints*)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* Your bank's capital and the costs related to your bank's capital position * Your bank's ability to access market financing (e.g. money or bond market financing including true- sale securitisation		-	-	•	-		-	-	-		-	-	-	-			-	-	-	-
* Your bank's liquidity position	-	-			-		-	-	-	-		-			-	-	-	-	-	-
B) Pressure from competition * Competition from other banks * Competition from non-banks C) Perception of risk	-3 -3	0 0	0 0	-3 0	-3 -3	-3 0	0 0	-3 0	0	φ φ	-3 -3	0	0 0	-3 -3	-3 -3	0	0	0 0	0 0	0
C) Perception of risk General economic situation and outlook Creditworthiness of consumers ¹⁾ Risk on the collateral demanded	-3 -3 -3	0 0 0	0 0 0	-3 0 0	0 0 0	0 0 0	0 0 0	-3 0 0	0 3 3	0 0 0	0 0 0	0 3 0	0 0 0	0 -3 0	0 -3 0	0 0 0	0 0 0	7 7 7	33 30 3	13 13 3
D) Your bank's risik tolerance	0	0	0	0	0	0	0	-3	3	-9	0	3	0	3	0	0	0	10	13	3

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	Octobe
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
 A) Costs of funds and balance sheet constraints*) 																				
	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-	-	-			
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	0	3	7	0	4	0	0	4	0	0	0	0			
* Your bank's ability to access market financing (e.g. money or bond market financing including true-																				
sale securitisation																				
	-	-	-	-	-	0	0	3	4	4	0	0	4	0	0	0	0			
* Your bank's liquidity position	-	-	-	-	-	0	0	3	4	0	0	0	0	0	0	0	0			
B) Pressure from competition																				
* Competition from other banks	0	0	-3	-3	0	0	0	0	0	0	0	0	0	0	0	0	0			
* Competition from non-banks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
C) Perception of risk																				
* General economic situation and outlook	3	-3	-7	-7	0	0	7	40	29	11	4	7	0	7	4	15	4			
* Creditworthiness of consumers 1)	0	0	-7	-3	0	0	10	33	18	14	4	4	0	14	7	15	7			
* Risk on the collateral demanded	0	0	0	0	0	0	3	3	7	0	4	0	0	0	0	0	0			
D) Your bank's risik tolerance	-3	0	-10	0	0	0	0	10	4	4	7	0	0	7	4	4	7			
1) Risks related to non-performing loans may be reflected not only in	the "borrow	er's credit	worthines	s", but also ir	the bank's '	cost of fur	ids and ba	lance sheet	constraints*.											
*) The survey of the "above item" has been deleted as of Q1 2022.																				

15. Over the past three months, how have your bank's terms and conditions for new consumer credit and other lending to households changed?

	2016				2017				2018				2019				2020			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Overall terms and conditions																				
* Overall terms and conditions	-	0	7	3	0	-3	3	-3	0	-6	-6	6	0	-3	-3	3	-3	3	17	-7
B) Interest rates and margins																				
* Your bank's lending rates (higher rate = tightened,																				
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =																				
eased)	-13	13	7	3	0	-7	-7	-3	3	-13	-13	0	0	-3	-3	-10	-10	3	3	0
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	-13	3	7	3	0	-3	-7	-6	3	-6	-6	3	0	0	0	-10	-6	14	0	3
C) Other terms and conditions																				
* Collateral requirements	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0	3	3	0
* Size of the loan														0	0	0	0	7	13	0
* Maturity	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-3	0	3	3	-3
* Non-interest rate charges	3	0	0	3	0	3	3	0	0	0	0	0	0	0	0	0	0	0	0	0

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
A) Overall terms and conditions																				
* Overall terms and conditions	0	0	-13	0	-3	0	7	17	7	11	11	0	0	11	7	11	0			
 B) Interest rates and margins 																				
* Your bank's lending rates (higher rate = tightened,													I I							
lower rate = eased)	-	-	-	-	-	-	-	-	-	-	-	-	-	0	11	-4	-7			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on average loans																				
(wider spread = tighenend, narrower spread =													I I							
eased)	-10	-3	-3	-3	0	-3	3	20	14	7	11	4	7	11	4	4	0			
* Your bank's loan margin (i.e. the spread over a																				
relevant market reference rate) on riskier loans	-7	-3	3	3	-3	-3	3	13	11	4	11	0	4	7	0	4	0			
C) Other terms and conditions																				
* Collateral requirements	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
* Size of the loan	3	0	-10	0	0	0	3	13	7	0	4	4	4	7	0	7	0			
* Maturity	0	0	-3	-3	0	-3	0	0	4	0	0	0	0	4	0	0	4			
* Non-interest rate charges	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			

16. Over the past three months, how have the following <u>factors¹</u> affected your bank's credit terms and conditions as applied to new <u>consumer credit</u> and other lending to households (as defined in the notes to question 12)?

	2016				2017				2018				2019				2020			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
Overall impact on your bank's credit terms and																				
conditions																				
 A) Cost of funds and balance sheet constraints*) 	-7	0	3	3	0	0	-3	-3	3	-3	0	0	0	3	3	3	0	0	0	-3
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-		-	-	
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
B) Pressure of competition	-3	-3	-3	-3	3	-3	-7	-3	-3	-6	-9	-3	0	-10	-6	-6	-6	0	0	0
C) Perception of risk	0	0	0	0	0	-3	0	0	3	-3	0	3	0	0	0	0	0	7	20	3
D) Your bank's risk tolerance	0	0	0	0	0	-3	0	-3	3	-3	0	0	0	0	0	0	0	7	13	0
Impact on your bank's margin on average loans																				
 A) Cost of funds and balance sheet constraints*) 	-10	3	3	3	0	0	0	-3	3	-3	0	0	0	3	3	3	0	0	3	-7
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	-	-	-		-	-	-		-	-	-		-	-	-	-		-	-	
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B) Pressure of competition	-10	-7	-3	-3	3	-7	-10	-3	-3	-9	-13	-3	-3	-13	-10	-16	-10	0	3	0
C) Perception of risk	0	3	0	0	0	0	0	0	3	0	0	3	0	0	0	0	0	7	7	3
D) Your bank's risk tolerance	0	3	0	0	0	0	0	0	3	-3	0	0	0	0	0	0	0	7	7	0
Impact on your bank's margin on riskier loans																				
 A) Cost of funds and balance sheet constraints*) 	-10	3	3	0	0	0	0	-3	3	-3	0	0	0	3	3	0	0	0	3	-3
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
* Your bank's liquidity position	-	-	-	-	-	-	-	-	-	-	· ·	-	-	-	-	-	-	-	-	-
 B) Pressure of competition 	-7	-7	0	-3	3	-3	-7	-6	-3	-6	-6	0	0	-3	-3	-13	-6	0	3	0
C) Perception of risk	0	0	0	0	0	0	0	0	3	3	0	0	0	0	0	0	0	7	10	7
D) Your bank's risk tolerance	0	0	0	0	0	0	0	0	3	-3	0	0	0	0	0	0	0	10	7	0

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	Octobe												
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
Overall impact on your bank's credit terms and																				
conditions																				
A) Cost of funds and balance sheet constraints*)	0	-3	0	0	0	-3	3	10	4	4	7	0	0		-	-	-			
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-	-	-	-	-		-	-	-	-	-	0	4	0	0			
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	-	-	-	-	-	-	-		-	-	-	-	-	4	7	7	4			
* Your bank's liquidity position	-	-	-		-	-	-		-	-	-	-		0	0	0	0			
 B) Pressure of competition 	-7	0	-7	-3	-3	3	0	0	-7	0	0	0	0	0	-4	0	-11			
C) Perception of risk	0	3	-7	0	0	3	10	17	14	4	7	4	4	11	7	4	4			
D) Your bank's risk tolerance	3	0	-3	0	0	0	0	10	7	4	4	0	4	14	7	7	4			
Impact on your bank's margin on average loans																				
A) Cost of funds and balance sheet constraints*)	0	-3	0	0	3	-3	0	10	0	0	7	0	0	-	-	-	-			
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-		-	-	-		-	-	-	-	-	0	0	0	0			
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	-	-	-		-	-	-		-	-	-	-		4	4	7	4			
* Your bank's liquidity position	-	-	-		-	-	-		-	-	-	-	-	0	0	0	0			
 B) Pressure of competition 	-7	0	-3	-3	-3	3	3	-3	-4	0	0	0	0	0	-4	0	-7			
C) Perception of risk	0	3	0	-3	0	3	7	20	14	4	4	4	4	7	7	Ó	0			
D) Your bank's risk tolerance	0	0	0	0	0	0	0	7	4	4	4	0	4	11	7	4	0			
Impact on your bank's margin on riskier loans																				
A) Cost of funds and balance sheet constraints*)	0	-3	0	0	0	-3	0	3	0	0	7	0	0	-	-	-	-			
* Your bank's capital and the costs related to your																				
bank's capital position	-	-	-		-	-				-	-	-		0	0	0	0			
* Your bank's ability to access market financing																				
(e.g. money or bond market financing including true-																				
sale securitisation	- 1	-	-	l .	-	-	I -		-	-	-	-		4	4	4	4			1
* Your bank's liquidity position	-	-	-	-	-	-	- I		-	-	-	-	-	ó	Ó	ò	Ó			
B) Pressure of competition	-3	0	3	-3	-3	3	3	-3	-4	-4	0	0	0	0	-4	0	-7			
C) Perception of risk	3	7	ő	7	ő	3	7	17	11	4	4	ő	4	7	4	ő	ó			
D) Your bank's risk tolerance	ŏ	ó	ő	-3	ő	ő	ó	3	4	4	4	ŏ	4	11	4	4	ő			

1) The factors refer to the same sub-factors as in question 14. *) The survey of the "above item" has been deleted as of Q1 2024.

17. Over the past three months (apart from seasonal fluctuations), has the <u>share of</u> formal and informal household loan applications that were completely rejected by yourbank increased, remained unchanged or decreased (loan volume, relative to the total volume of loan applications in that loan category)?

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perce	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
A) Share of rejected applications																				
* Loans for house purchase	-	0	24	3	3	0	-4	3	-3	0	10	10	10	10	7	7	0	0	11	18
* Consumer credit and other lending	-	0	3	-10	0	-3	0	0	0	6	0	0	6	6	-3	3	0	7	27	27
			•				•													
	2021				2022				2023				2024				2025			
-	2021 January	April	July	October	2022 January	April	July	October		April	July	October		April	July	October		April	July	October
		_								_	July				July				July	October
A) Share of rejected applications	January	_			January				January	_	July		January		July		January		July	October
	January	_			January				January	_	July		January		July -4		January		July	October

18. Over the past three months, how has the <u>demand for loans to households</u> changed at your bank, apart from normal seasonal fluctuations? Please refer to the financing need of households independent of whether this need will result in a loan or not.

	2016				2017				2018				2019				2020			
	January	uary April July October Janu					July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage		_	Net perc	entage			Net perc	entage	•		Net perc	entage		-
* Loans for house purchase	7	21	7	-10	3	4	-7	0	0	14	21	3	10	14	38	28	17	24	-29	36
* Consumer credit and other lending	10	13	26	19	3	20	10	19	3	9	38	6	10	6	10	6	6	24	-43	-3

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net perc	entage			Net perc	entage			Net perce	entage			Net perc	entage		
* Loans for house purchase	11	0	11	18	11	32	-4	-71	-93	-75	-32	-32	-7	46	30	44	33			
* Consumer credit and other lending	-3	-30	10	13	10	10	23	-23	-46	-46	-14	-4	-4	14	14	26	4			(

19. Over the past three months, how have the following factors affected the <u>demand for</u> loans to households for house purchase (as defined in the notes to question 18)?

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage	•		Net perc	entage	•		Net perc	entage	•		Net perce	entage	•		Net perc	entage	•	
A) Financial needs/underlying drivers or purpose of loan demand																				
* Housing market prospects, including expected house price developments	10	14	17	28	10	18	7	20	21	24	31	7	14	14	14	17	17	7	11	18
* Consumer confidence	7	14	17	17	10	11	4	7	7	10	7	7	7	3	3	0	3	-7	-50	-4
* General level of interest rates	14	28	21	34	14	32	18	27	21	21	34	7	24	24	34	28	17	17	-4	11
 * Non-housing related consumption expenditure¹⁾ * Debt refinancing/restructuring and renegotiation (when leading to an increase or prolongation of the 	-		•		-	-	-		-	-	-	-	-	•	-	-	-	•	•	
amount borrowed)	7	17	0	0	0	4	4	3	-7	7	3	0	0	0	7	3	3	7	0	4
* Regulatory and fiscal regime of housing markets	3	7	-7	-10	-3	0	0	-3	-3	-7	0	-3	3	0	0	0	0	0	0	0
B) Use of alternative sources for housing finance (substitution effects) * Household savings ¹⁾	-				-				-		-	-				-				
* Internal finance of house purchase out of savings/down payment (i.e. share financed via the household's own funds)	-10	-10	-7	-3	-3	-7	-7	-7	-7	-7	-14	-3	-3	-7	-3	-3	-3	-7	-7	-4
* Loans from other banks	-14	-10	-7	-10	-3	-11	-14	-10	-7	-7	-14	-17	-10	-7	3	0	-7	3	-11	0
* Other sources of external finance 1) Factor was withdrawn from the 1st guarter of 2015	0	-3	0	0	0	0	0	0	0	0	0	-3	0	0	0	0	0	0	0	0

	2021				2022				2023				2024				2025			
	January	April	July	October																
	Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage			Net perc	entage		
A) Financial needs/underlying drivers or purpose of																				
loan demand																				
* Housing market prospects	4	4	4	7	7	11	0	-39	-79	-71	-29	-21	-21	21	30	41	19			
* Consumer confidence	-11	-4	14	11	-4	0	-14	-54	-64	-54	-21	-11	-14	7	7	0	7			
* General level of interest rates	7	4	11	7	0	25	0	-79	-86	-89	-39	-46	-18	32	15	32	41			
* Non-housing related consumption expenditure ¹⁾	-	-	-	-	-	-	-	-		-	-	-	-		-	-	-			
* Debt refinancing/restructuring and renegotiation																				
(when leading to an increase or prolongation of the																				
amount borrowed)	4	4	4	4	4	4	0	-4	-7	-11	0	-4	-4	0	0	0	0			
* Regulatory and fiscal regime of housing markets	0	4	-4	0	0	4	0	-7	-7	-7	-4	-7	0	4	0	0	0			
 B) Use of alternative sources for housing finance 																				
(substitution effects)																				
* Household savings1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
* Internal finance of house purchase out of																				
savings/down payment (i.e. share financed via the																				
household's own funds)	-4	-11	-4	0	0	0	0	-14	-4	-4	-4	4	0	4	4	0	4			
* Loans from other banks	0	4	-4	4	-11	0	0	-7	0	-4	0	-7	4	0	0	-4	0			
* Other sources of external finance	0	0	0	0	0	0	0	-4	0	0	0	0	4	0	0	0	0			

Factor was withdrawn from the 1st quarter of 2015.

20. Over the past three months, how have the following factors affected the <u>demand for</u> <u>consumer credit and other lending to households</u> (as defined in the notes to question 18)?

	2016				2017				2018				2019				2020			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perc	entage			Net percentage				Net percentage				Net percentage				Net perce	entage	•	
A) Financial needs/underlying drivers or purpose of																				
loan demand																				
* Spending on durable consumer goods, such as																				
cars, furniture, etc.	16	10	26	26	23	23	20	22	13	9	25	10	6	13	0	6	0	7	-37	0
* Consumer confidence	10	13	23	19	13	20	13	25	19	9	22	16	6	0	3	3	0	3	-50	-17
* Securities purchases ¹⁾	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
* General level of interest rates	13	19	16	23	10	23	13	16	10	3	13	0	6	6	3	10	6	3	-3	0
* Consumption expenditure financed through real-																				
estate guaranteed loans ("mortgage equity																				
withdrawal")	3	-3	0	-3	-10	0	0	0	3	0	0	0	3	0	0	0	0	0	-7	-3
B) Use of alternative finance																				
* Household savings ¹⁾	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
* Internal finance out of savings	-3	-16	-10	-6	-6	-7	-3	-6	0	-3	-3	-3	0	-3	-3	-3	-3	-3	-3	-7
* Loans from other banks	-10	-10	-3	-6	-3	0	-7	0	0	-6	0	-10	-3	-3	3	0	0	-3	-3	-3
* Other sources of external finance	0	-3	0	-3	0	0	0	0	0	-3	0	0	0	0	0	0	0	0	-3	-3

1) Factor was withdrawn from the 1st quarter of 2015.

	2021				2022				2023			-	2024			-	2025			-
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net perce	entage			Net percentage				Net percentage				Net perce	entage			Net perc	entage		
A) Financial needs/underlying drivers or purpose of																				
loan demand																				
* Spending on durable consumer goods, such as			_								_	_	_	_						
cars, furniture, etc.	0	-27	7	10	-3	3	10	-17	-46	-43	-7	-7	-7	7	4	11	4			
* Consumer confidence	-7	-27	3	7	-7	3	0	-20	-43	-39	-4	-4	-4	-4	7	11	0			
* Securities purchases ¹⁾	-	-	-	-	-		-	-	-	-	-	-	-		-	-	-			
* General level of interest rates	0	0	7	0	0	0	3	-20	-43	-43	-32	-18	-4	4	0	0	0			
* Consumption expenditure financed through real-																				
estate guaranteed loans ("mortgage equity																				
withdrawal")	-3	0	3	0	0	0	3	-3	-4	-11	-4	0	0	0	0	0	0			
B) Use of alternative finance																				
* Household savings ¹⁾	-	-	-	-	-		-	-	-	-	-	-	-		-	-	-			
* Internal finance out of savings	3	-13	-3	-3	0	0	7	-3	-4	0	-4	0	0	4	0	-4	-4			
* Loans from other banks	-3	-3	0	0	-3	-3	0	0	0	0	-4	4	0	0	-4	0	0			
* Other sources of external finance	-3	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
1) Factor was withdrawn from the 1st quarter of 2015	ō.																			

21. Please indicate how you expect your bank's <u>credit standards</u> as applied to the approval of leans to households to change over the next three months. Please note that we are asking about the <u>change</u> in credit standards, rather than about their level.

	2016				2017				2018			2019				2020				
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net percentage N				Net perc	Net percentage				Net percentage				entage		-	Net percentage			
* Loans for house purchase	17	34	3	-10	-7	-7	-7	-7	0	-14	-14	0	3	0	-3	-3	3	14	4	0
* Consumer credit and other lending	3	7	0	-7	-3	0	0	0	-6	0	0	0	3	0	0	3	0	10	0	-3

	2021				2022				2023				2024				2025			
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net percentage				Net perc	Net percentage				Net percentage				entage			Net percentage			
* Loans for house purchase	4	-4	7	-4	4	11	21	32	14	7	4	7	18	11	11	0	7			
* Consumer credit and other lending	-7	-7	0	-3	-3	7	17	23	29	14	-4	7	21	7	4	11	7			

22. Please indicate how you expect <u>demand for loans to households</u> to change over the next three months at your bank (apart from normal seasonal fluctuations). Please refer to the financing need of households independent of whether this need will result in a loan or not.

	2015				2016				2017			2018				2019				
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October
	Net percentage"				Net perc	Net percentage"				Net percentage"				entage			Net percentage"			
* Loans for house purchase	-3	10	10	10	14	11	14	20	17	10	14	14	10	17	10	17	17	-59	-32	-4
* Consumer credit and other lending	3	16	16	19	13	17	13	13	13	13	6	6	10	13	3	6	16	7	10	13

	2020				2021				2022				2023				2024					
	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October	January	April	July	October		
	Net percentage				Net perc	Net percentage				Net percentage				Net percentage					Net percentage			
* Loans for house purchase	-11	-7	11	11	14	0	-43	-75	-39	-25	-4	0	21	39	22	33	26					
* Consumer credit and other lending	-3	13	53	20	17	0	13	-23	-21	-11	0	0	-4	11	11	7	7					